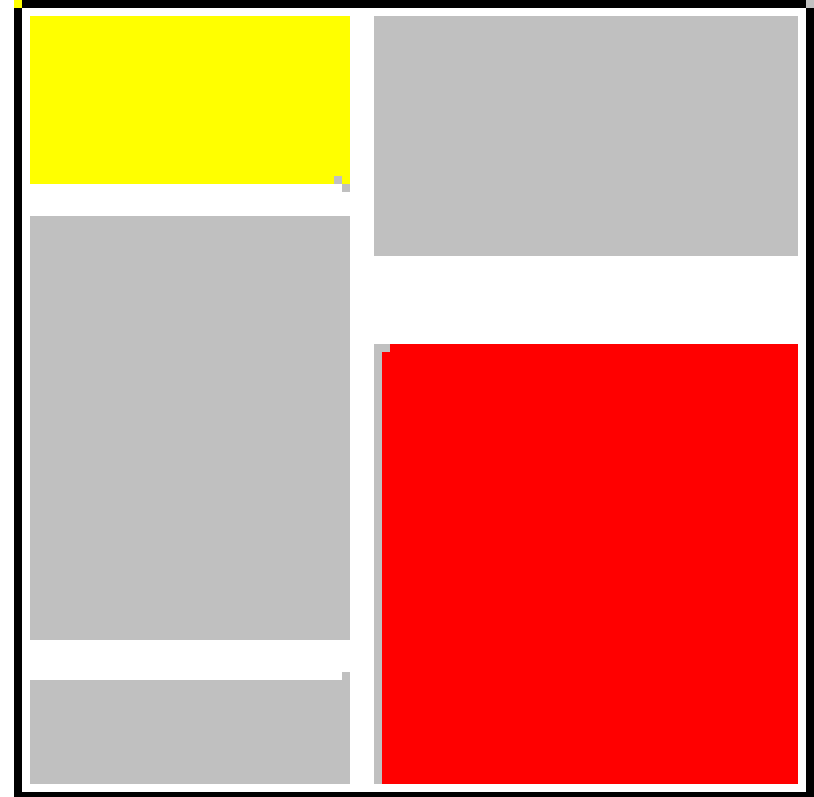


Galicorp

www.galicorp.net



Tech & screens: www.elaginc.com

Affordable Enterprise Business Software

Problems

Custom applications cost too much

They take too long to create

They disrupt work when they are implemented

I have to buy new workstations

The learning curve for a new system
makes everyone unproductive for too long

Any curve ball thrown breaks the system

Software ergonomics makes using applications painful and slow

We can only display one item at a time

As the business changes, the application is slow to follow

It seems we must adapt to the software's notion of
Workflow, not vice-versa

We are afterthoughts to our software vendor now the sale is made

Solutions

Galicorp systems are affordable

2-8 weeks in most cases

1-2 hours of initial installation, seamless thereafter

Galicorp runs on everything from Windows 98 to Windows 7. No replacements

Most systems require a morning of training or less

Galicorp CMS has never gone down since its inception in March 2004

Clicking one button can trigger a series of actions. We have thought hard about this.

Galicorp systems display tens of thousands of items, and can run
many instances of a screen

Galicorp clients request and receive 100+ changes per year,
usually within 48 hours of a request

Galicorp systems are tailored to the client's process and terminology

Galicorp has continued its responsive maintenance program
since the company's founding in 1999

Software with a Difference: Responsive, Reliable

Galicorp applications can:

Run as Windows Applications on
An Intranet or Extranet

Run as Windows Applications from
a secure Citrix Metaframe™ Server

Run as HTML pages

Android Apps for mobile devices

Have extremely thin clients (all
business logic resides in the database)

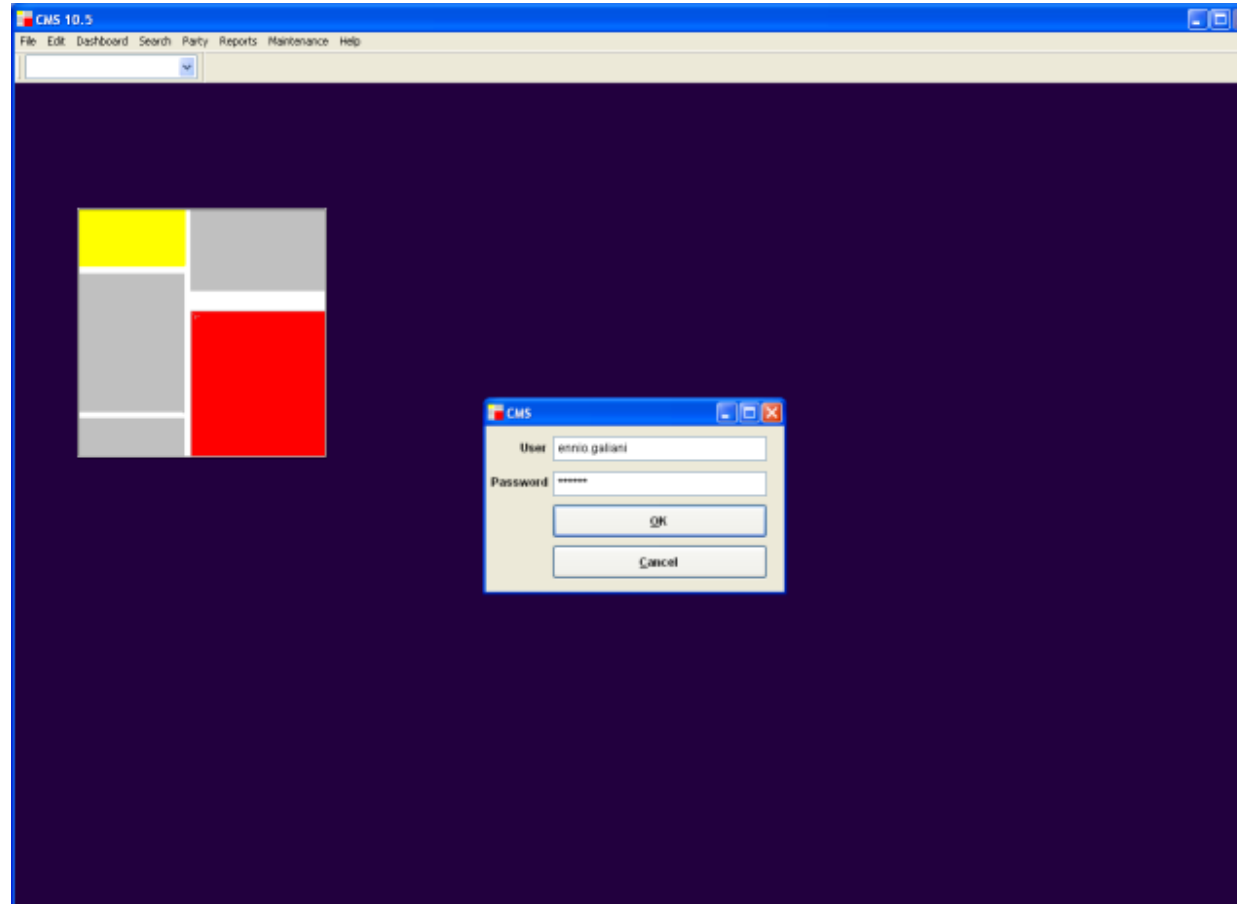
Deploy to thousands of users in minutes

Modify business logic while you work
(no downtime)

Be updated the same day
as the request in many cases

Automatically check for new versions
when they start

Be built from the ground up in 2-8 weeks
from the customer's initial commitment



Email, fax or print documents at will (and log the results)

Interface seamlessly with Microsoft Outlook, Word and Excel

Be multi-lingual

Run up to 999 copies of each screen
simultaneously (for repeated interruptions
at work)

Retrieve 10,000-50,000 rows of data
in seconds regardless of traffic

Fit several hundred reports into a
single dynamic reporting screen

Create HTML Form letters for
broadcast email distribution

Export data to most formats from
every screen

Read, store and display 50 file formats
as part of document management

Preview 20,000+ documents in seconds
before a print job (no wasting time or paper)

Have three distinct security models to
cherry pick your custom solution from

Have a separate security model for exports
(so no-one runs away with customers)

Save each user at least an hour a day

And have a very short learning curve...

Claims Management System, Dashboard

75% of rote system tasks are available in this single space

Sorts by any combination of columns, ascending or descending. In this case, "Price" (marked in blue for descending)

Master list columns can be modified by Galicorp without any users exiting this screen

7 Tabs of data based on highlighted row

Font and Size selector

12,000 Rows in 5 seconds or less!

Send data set to others in one stroke

Exports to many formats. The Export button has a separate security structure, so users who are allowed to manipulate your data don't run away with customer lists

Dynamic Views change the columns in the list according to workgroup needs

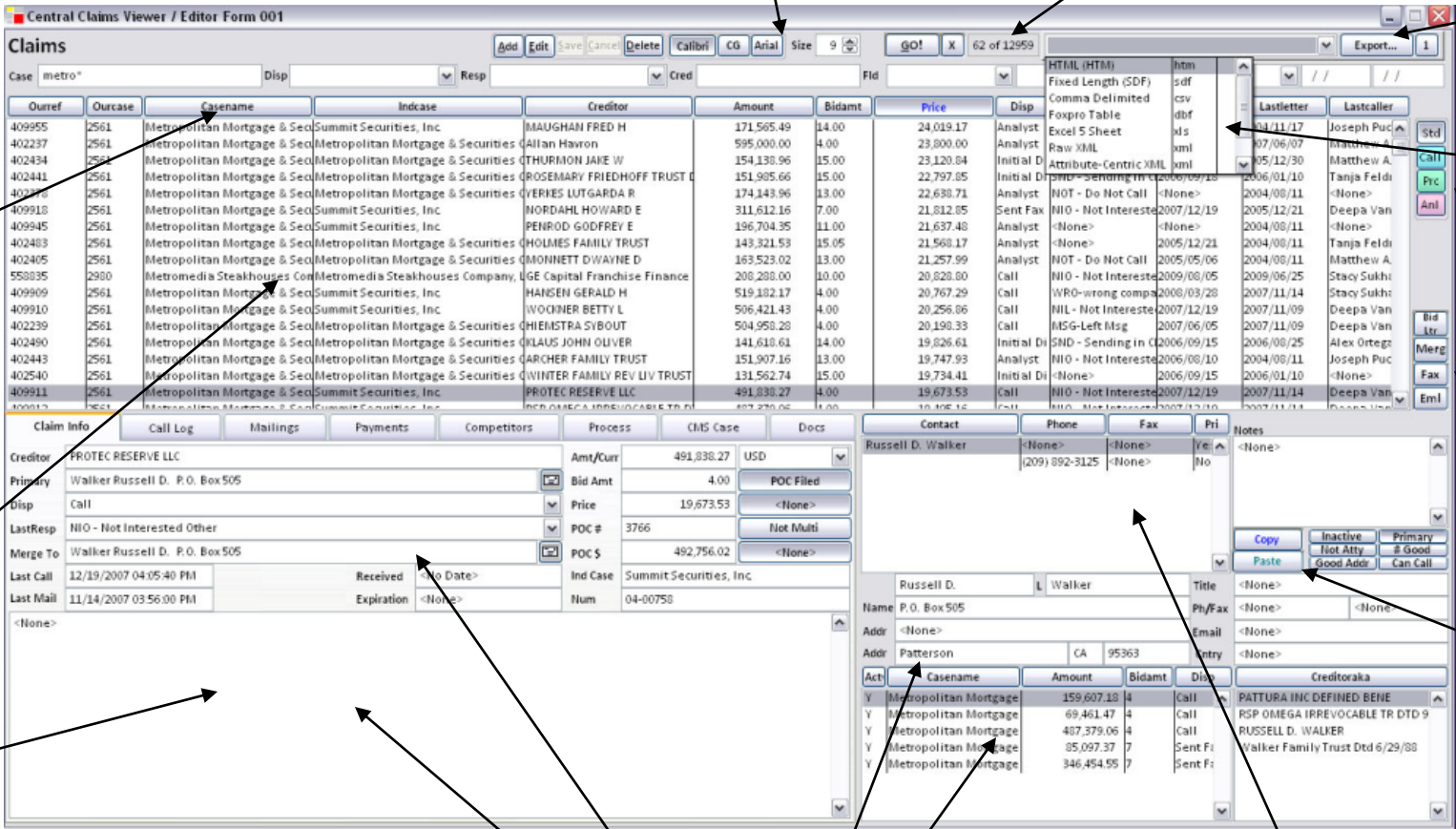
Word Docs generated on-the-fly based on the highlighted row, and sent to selected contact

Custom buttons can perform any action desired, and the actions they perform are modifiable while the user remains on-screen and continues to use the system

As you click on any row in the master list above, all 7 tabs and the contact manager refresh with data related to that claim

Mini Contact Manager on-screen

Makes the complex simple



Claims Management System, Alternate Dashboard

Some users were adamant that their need to see contact lists and claim or call information simultaneously trumped the undesirable ‘cramping’ effect of the original dashboard

For those users who preferred legibility, a functionally equivalent dashboard was created, one which put contact information in a tab, thereby allowing the collection of tabs to stretch across the entire screen

Galicorp uses this illustration to stress that there CAN be two solutions to a problem, and that the solutions arrived at remain affordable and easy to implement

This version of the dashboard was created in **one day**.

Central Claims Viewer / Editor Form 001

CMS Case

AddEditSaveCancelDelete

Last SearchGO!17 of 209Export...

Case

Disp

Resp

Cred

chase;jpmorg*;bear

Last

First

Phone

Casename	Indcase	Creditor	Amount	Bidamt	Price	Disp	Lastresp	Lastcall	Lastletter	Lastcaller
Metals USA, Inc.	Metals USA Plates	Procarsa Tube & Pipe c/o Chas	60,516.84	22.5	13,616.29	Call	<None>	<None>	<None>	<None>
Metals USA, Inc.	Metals USA Special	Chase Brass & Copper Co., Inc	183,456.46	22.5	41,277.70	Call	<None>	2002/04/29	<None>	<None>
Metals USA, Inc.	Metals USA Plates	Procarsa Tube & Pipe c/o Chas	60,516.84	22.5	13,616.29	Call	<None>	<None>	<None>	<None>
Empire Funding Corp.	<None>	Chase Credit Research	48,709.97	12.0	5,845.20	Call	<None>	2002/11/22	<None>	<None>
Barnett Marine, Inc.	<None>	Purchase Power-Pitney Bowes	2,504.89	50.0	1,252.45	Call	<None>	2003/07/28	<None>	<None>
Armstrong World Industries, Inc	<None>	BEARINGS & DRIVES INC /PA	2,254.76	50.0	1,127.38	Call	MSG-Left Msg	2006/03/03	2006/02/28	Greg Thor
Armstrong World Industries, Inc	<None>	BEARINGS AND DRIVES INC	136,373.64	45.0	61,368.14	Analyst	SOL-sold already	2003/07/17	2006/02/28	<None>
Brill Media Company, LLC.	288	Purchase Power	1,693.89	40.0	677.56	Call	<None>	2003/06/19	<None>	<None>
Brill Media Company, LLC.	311	Purchase Power	14,108.21	40.0	5,643.28	Call	<None>	2003/06/24	<None>	<None>
Creditrust Corporation	<None>	Chase Manhattan	4,190.00	36.0	1,508.40	Call	<None>	<None>	<None>	<None>
Crown Books Corp.	<None>	Northchase Shopping Center, In	16,163.00	1.0	161.63	Call	<None>	<None>	<None>	<None>
GC Companies, Inc. et al.	<None>	Chase Manhattan Bank	73,947.05	20.0	14,789.41	Call	<None>	<None>	<None>	<None>
GC Companies, Inc. et al.	<None>	Chase Manhattan Bank	40,830.76	20.0	8,166.15	Call	<None>	<None>	<None>	<None>
HPG International, Inc.	<None>	Bearings & Drives Unlimited	78,302.45	5.0	3,915.12	Call	<None>	2003/07/02	<None>	<None>
MeritEnergyMaster	<None>	Bear Well Servicing Ltd	802,951.92	20.0	160,590.38	Call	<None>	2000/06/26	<None>	<None>
NorthWestern Corporation	<None>	Purchase Power	2,386.96	65.0	1,551.52	Call	NCL - No Claim or	2004/03/18	<None>	Svetlana L

Claim Info

Contacts

Call Log

Mailings

Payments

Competitors

Process

CMS Case

Debtor

Court

Analyst

Bid

Est Profit

ROR%

Total

Case

NorthWestern Corporation

District of Delaware

mgold

<None>

Stub

<None>

Filed

10/03/2003 12:00:00 /

P/L

\$ 32,935.03

Cost

\$ 0.6100

Bght

\$ 83,246.39

Bidamt

Competitor

Bidno

Created

.0

Fair Harbor Capi

2

2004/12/01

.0

Contrarian Funds

1

2004/12/01

.0

Fair Harbor

1

2004/06/11

.0

Long Acre

1

2004/07/07

.0

Sierra Nevada

1

2004/07/07

Client

Claimdis

Amt

Price

195

Call

3,857,469.20

2,507,354.87

22

Final Di

83,246.39

50,780.30

64

Sent Fax

945,239.06

614,405.36

38

Analyst

706,642.69

444,054.22

Competition Notes

Case Notes

<None>

ROR: 5.31%

NorthWestern Corpora, <None>, Purchase Power, 2,386.96

Customized for every preference

Claims Management System, Restricted Dashboard

Interns are assigned the calls they make by analysts, and should not be privy to aggregate data, reporting or workflow. The simplest and most secure way to achieve this in a Galicorp application is to remove everything a given group should not access and deploy an entire screen. This way, unless the intern in question is sitting at an analyst's desk (or has an analyst's external web access password), it is impossible to display the restricted data.

Call Log, also available on other dashboards

Caller Window Form 001

Call Log

StdCallerAddEditSaveCancelDeleteGo!1 of 4351Export...

CaseDispCredLastFirstPhone

Casename	Indcase	Creditor	Amount	Bidamt	Price	Disp	Lastresp	Lastcall	Lastletter	Lastcaller
Delta Air Lines, Inc., et al.,	Delta Air Lines, Inc	Port Authority of NY & NJ	145,500.43	55.0	80,025.24	Analyst	WCB - Will Call Ba	2007/02/13	<None>	Manuel Pe
Delta Air Lines, Inc., et al.,	Delta Air Lines, Inc	WORLDWIDE FLIGHT SERV	141,755.54	55.0	77,965.55	Analyst	SOL-sold already	2007/02/05	<None>	Alex Orte
Delta Air Lines, Inc., et al.,	Delta Air Lines, Inc	LAGUARDIA MARRIOTT CO	148,822.33	50.0	74,411.17	Call	WCB - Will Call Ba	2006/11/21	<None>	Alex Orte
Delta Air Lines, Inc., et al.,	Delta Air Lines, Inc	BAE SYSTEMS CONTROLS	145,312.00	50.0	72,656.00	Call	MSG-Left Msg	2007/02/08	<None>	Manuel Pe
Delta Air Lines, Inc., et al.,	Delta Air Lines, Inc	HOLIDAY INN ON THE BAY	145,129.32	50.0	72,564.66	Call	MSG-Left Msg	2006/11/21	<None>	Alex Orte
Delta Air Lines, Inc., et al.,	Delta Air Lines, Inc	CITY OF PORTLAND	143,817.12	50.0	71,908.56	Call	NIO - Not Interest	2006/12/07	<None>	Greg Thor
Delta Air Lines, Inc., et al.,	Delta Air Lines, Inc	SKYTEL COMMUNICATION	143,617.26	50.0	71,808.63	Call	NIP - Not Interest	2006/11/21	<None>	Alex Orte
Delta Air Lines, Inc., et al.,	Delta Air Lines, Inc	COUNTY OF RANKIN	143,318.68	50.0	71,659.34	Call	<None>	<None>	<None>	<None>
Delta Air Lines, Inc., et al.,	Delta Air Lines, Inc	TW Metals, Inc.	143,010.92	50.0	71,505.46	Call	NIP - Not Interest	2006/11/20	<None>	Michael Si
Delta Air Lines, Inc., et al.,	Delta Air Lines, Inc	KON Office Solutions	142,191.00	50.0	71,095.50	Call	MSG-Left Msg	2006/11/21	<None>	Alex Orte
Delta Air Lines, Inc., et al.,	Delta Air Lines, Inc	SIERRA AVIATION GROUP	141,888.44	50.0	70,944.22	Sent Fax	CBK - Call Back o	2007/02/08	2007/01/26	Manuel Pe
Delta Air Lines, Inc., et al.,	Delta Air Lines, Inc	MAINTTECH CORPORATION	141,592.45	50.0	70,796.23	Sent Fax	WCB - Will Call Ba	2007/04/05	2007/03/21	Joseph Pl
Delta Air Lines, Inc., et al.,	Delta Air Lines, Inc	PRATT AND WHITNEY PSD	141,036.24	50.0	70,518.12	Call	MSG-Left Msg	2006/11/21	<None>	Alex Orte
Delta Air Lines, Inc., et al.,	Delta Air Lines, Inc	Indianapolis Airport Authority	140,567.28	50.0	70,278.64	Sent Fax	NIO - Not Interest	2007/02/08	2007/01/11	Manuel Pe
Delta Air Lines, Inc., et al.,	Delta Air Lines, Inc	WAYNE COUNTY AIRPORT	138,798.40	50.0	69,399.20	Sent Fax	MSG-Left Msg	2007/01/24	2007/01/18	Sandy Wic
Delta Air Lines, Inc., et al.,	Delta Air Lines, Inc	BERNALILLO COUNTY TR	137,819.67	50.0	68,909.84	Call	MSG-Left Msg	2007/02/08	<None>	Manuel Pe

Claim Info

Call Log

Mailings

Competitors

Calldate	Contact	Phone	Bidamt	Callername	Response
2007/02/08 10:09	Newman, Jordan	(212) 435-3443	55.0	Manuel Pe	WCB -
2006/11/21 10:17	Newman, Jordan	(212) 435-3443	40.0	Alex Orte	NIL - Ni
2006/11/20 15:41	Selcove, Jay	(212) 435-3443	40.0	Michael Sin	MSG-L

RespWCB - Will Call BaPhone(212) 435-3443Bid55.0Cb<No Date>

<None>

Delta Air Lines, Inc, Delta Air Lines, Inc, Port Authority of NY, 145,500.43

Contact	Phone	Fax	Pri	Notes	C	P
Jordan Newman	(212) 435-3443	(212) 435-3584	Yes	<None>		
Jay Selcove	(212) 435-3443	<None>	No			
William Decota	212-435-3704	<None>	No			
Accounts Receivable/Controller	<None>	<None>	No			
Karen Ferguson	(212) 435-3700	<None>	No			

NameJordanLNewmanTitlEsqCntry<None>

Addr255 Park Avenue South 13th flPh/Fax(212) 435-3443(212) 435-3584

Addr<None>Email<None>

CityNew YorkNY10003

Act	Casename	Amount	Bidamt	Disp	Creditoraka
N	Aerovias Nacionales	37,999.10	Sent F		Port Authority of NY (RENTS)
N	ATLAS WORLDWIDE	10,000.40	Call		Port Authority of NY & NJ, The
N	ATLAS WORLDWIDE	507,179.40	Call		The Port Authority of NY & NJ
N	ATLAS WORLDWIDE	30,138.25	Call		

Only 1 view is available, for the sake of simplicity

Tailored to your workflow

Using Multiple Screens

When that important call interrupts your work, and then someone walks into your office and asks for something

A number of creditors in screen 001
(ibm*;ups*;hp*;hewlett*)

Canadian Dollar claims in screen 002

Contacts named “Smith” and “Jones” in screen 003

The ‘Case’ tab aggregates data over an entire case (collection of claims)

Note the ‘Caller’ View is selected. Displayed columns (fields) are different than on the dashboards behind this

Competitive bids for the entire case

Claim dispositions (workflow) for the entire case

Multitasks so you don't have to

Document Management – External Document Attachment

Grant Request Workflow Form 001

Grant Docs

All

Pend

Apprv

Decln

Archv

Calibri

CG

Arial

Times

Lucida

FSize: 9

Add

Edit

Save

Cancel

Delete

GO!

X

29 of 70

Export...

1

Title

Abstract

Contact

Grant Type

Disposition

Amount (000)

Granted

Recipient

Stage of Discovery

Search Date

Range

Notes

Docs

Grant Id

Our_reference	Title	Recipient	Piname	Requested	Granted	Granttype	Recd	Grantclass
2443	Investigating the role of IKK alpha in	California Institute of Technolog	Khoshnan Ali	100000	<None>	<None>	2009/03/17	Regular Research Grant
2534	Pharmacological Treatment of Rett S	Children's Hospital Boston	Khawaja Omar	0	200000	Academic	<None>	<None>
2457	Transcriptional Dys-Regulation in R	University of Massachusetts Med	Kilpatrick Daniel	95000	<None>	<None>	2009/03/17	Regular Research Grant
2284	Characterization of novel proteins in	University Of Insurbia	Kilstrup-Nielsen Charlotte	80000	80000	<None>	<None>	<None>
2291	Functional characterization of CDKL5	Universtiy Of Insurbia	Kilstrup-Nielsen Charlotte	100000	100000	<None>	<None>	<None>
2525	Positional cloning of a new autoso	Medical College of Georgia	Kim Hyung-Goo	110000	0	Academic	2009/03/17	Post-Doctoral Fellowship
2214	Serotonin in the Rett Medulla	Harvard Medical School	Kinney Hannah	50000	50000	<None>	<None>	<None>
2165	Molecular Controls Over Differentia	Children's Hospital Boston, Harv	Kishi Noriyuki	110000	<None>	<None>	<None>	<None>
2223	Investigation of mitochondrial defe	University of Edinburgh	Kriaucionis Skirmantas	100000	100000	<None>	<None>	<None>
2495	Alterations in GABA inhibitory circui	Cold Spring Harbor Laboratory	Krishnan Keerthi	100000	<None>	<None>	2009/03/17	Post-Doctoral Fellowship
2168	Gene Expression of Glutamate Rece	University Of Texas San Antonio	Kumari Meena	134877	134877	<None>	<None>	<None>
2194	HDAC activation in RTT	University of Massachusetts	Laforet Genevieve	100000	100000	<None>	<None>	<None>

Basic Info

Notes & Forms

Contact Tab in Grant

Activities

Schedule Manager

Doc List

Payments

Docfilename	Classified	Docformat
KHWAJA_CRG_APP_08.PDF	2009/04/06	Adobe Acrobat
PROVISIONAL NOTIFICATION OF AWARD.PD	2009/04/06	Adobe Acrobat
RTT_PMS_MANUSCRIPT.PDF	2009/04/06	Adobe Acrobat
KHWAJA_APPLICATION_CRITIQUES.PDF	2009/04/06	Adobe Acrobat
IGF1 CLINICAL TRIAL REVIEW - FINAL RECOM	2009/04/06	Adobe Acrobat
CLINICAL RESEARCH PROPOSAL REVIEW FOR	2009/04/06	MS Word
CLINICAL RESEARCH PROPOSAL REVIEW FOR	2009/04/06	MS Word
CLINICAL RESEARCH PROPOSAL REVIEW FOR	2009/04/06	MS Word
FEB 09 TO TH.PDF	2009/04/06	Adobe Acrobat

File

KHWAJA_APPLICATION_CRITIQUES.PDF

...

04/06/2009

Type

Format

ACR - Adobe Acrobat

By

Jim.Keller

From

C:\USERS\ANTHONY HORTON\DESKTOP\JFK 2008\

Desc

<None>

IN

OUT

Manual

Form

Other

Find

1 / 18

68.2%

1) Significance and importance of overall scientific aims

2) Relevance of project to the cause, cure or treatment of RTT and its complications

3) Strength of hypothesis

4) Feasibility of specific aims

5) Strength of research design and methodology and safety

6) Qualifications and feasibility of investigative team, resources, and environment

7) Appropriateness of budget

8) Overall Score (provide an overall assessment score for the proposal NOT an average of scores)

On the following pages, please provide a **DETAILED** critique of the clinical research proposal (e.g., relevance to RTT, feasibility of the approach, strength and weakness of the research design, methodology, safety concerns budget and personnel).

Any number of Docs in any almost any format attached to the same data item

Stored Centrally but keeps of record of origin

Previews Document using the native App (in this case Acrobat)

Document Management – Document Generation

Grant Request Workflow Form 001

Grant Notes: All, Pend, Apprv, Decln, Archv, Calibri, CG, Arial, Times, Lucida

Title: Abstract Contact

Recipient: Stage of Discovery Search Date

Grant Type: Disposition Amount (000): 0 0

Range: // // Notes Docs Grant Id

Our_reference	Piname	Title	Recipient	Requested	Granted	Granttype	Loirecd	Grantclass
2159	Bird Adrian	Can Rett-like symptoms be rescued	University of Edinburgh	100000	100000	Academic	<None>	Regular Research Grant
2160	Rosenfeld Michael	MeCP2 and CoREST Target Genes in UC	San Diego	99946	99946	Academic	<None>	Regular Research Grant
2161	Broccoli Vania	Production and first analysis of an a	San Raffaele Scientific Institute	100000	100000	Academic	<None>	Regular Research Grant
2162		IRSA MECP2 Mutation Database	New Children's Hospital, Austral	26000	26000	<None>	<None>	<None>
2163	Hoffbuhr Kristin	The Molecular Basis of Rett Syndrom	Children's National Medical Cen	37000	37000	Academic	<None>	Regular Research Grant
2164	Greenberg Michael	Development of Novel Antibody Res	Children's Hospital Boston, Harv	210000	210000	Academic	<None>	G.E.A.R.
2165	Kishi Noriyuki	Molecular Controls Over Differentiat	Children's Hospital Boston, Harv	110000	110000	Academic	<None>	Regular Research Grant
2166	Ronnett Gabrielle MD, PhD	Olfactory Abnormalities in the Mode	Johns Hopkins University	43256	43256	Academic	<None>	Regular Research Grant
2167	Rankin Christopher	Embryonic Stem Cells in the Study of	National Institute Of Neurological	80000	80000	Academic	<None>	Regular Research Grant
2168	Kumari Meena	Gene Expression of Glutamate Rece	University Of Texas San Antonio	134877	134877	Academic	<None>	Regular Research Grant
2169	Greenberg Michael	Neuronal activity-dependent regula	Children's Hospital Boston, Harv	100000	100000	Academic	<None>	Regular Research Grant
2170	Heintz Nathaniel	Novel Strategy for Identification of N	Rockefeller University	<None>	<None>	Academic	<None>	<None>

Basic Info Notes & Forms Contact Tab in Grant Activities Schedule Manager Doc List Payments

Enter Free Text Here

Forms - Fixed Templates

- LOI Receipt Email
- Approval Email
- Grant Approval Word Doc
- Grant Request Cover
- Generic Email
- Progress Reports Due
- Decline Email
- Grant Decline Word Doc
- App Invite Email

Forms - User-Created

Form: Activity: Run, File in Doc List, Generate Activity

Stock Note

- Agreed to join SAB
- Agreed to join SRB
- Call Contact Back
- Need More Info
- Pending Approval
- Please Call Back
- Please Respond to Review Request

Canned Letters and Emails are generated for the item(s). These will automatically appear in the Doc List tab (explained on previous page), and an activities record logging the fact.

Create Mail-Merge Letters and generate them on fly, along with an activity.

Stock notes save typing

Document Management – Organization and Tracking, Groupware

The screenshot shows the SeePlan Beta 1.0 software interface. The main window displays a list of documents in a table format. A smaller window titled 'Document Management & Preview: Blueprint & Memo Playspace Form 001' is open, showing a preview of a document. A 'Redline Tools' toolbar is visible, and a 'Redline Drawing Properties' dialog box is open. The main window also shows a large preview of a blueprint with a red 'APPROVED' stamp.

Custom Branding

SeePlanSystems

Document Management & Preview: Blueprint & Memo Playspace Form 001

Preview

Project: My Demo Project, Project Status: All, Active, Inactive, Site: Medical Center, Building: East Building, Floor: 2, Sheet #: 1

Application: All Text, Filename: , Title: , Notes: , Doc Type: , Trade: , Status: , Doc Date: , Classified: , Unclassified:

Dectype	Project	Site	Building	Flr	Link	Trade	Filedate	Title
Drawing	My Demo Project	Medical Center	South Building	0	<None>	Architectural	2007/06/13	Office Renovations
Drawing	My Demo Project	Medical Center	East Building	2	<None>	Architectural	2007/06/13	Second Floor Plan Part
Drawing	My Demo Project	Medical Center	East Building	2	<None>	Heating And Ventilat	2007/06/13	Obstetrics Renovation
Drawing	My Demo Project	Medical Center	East Building	2	<None>	Architectural	2007/06/13	First Floor Master Plan
Drawing	My Demo Project	Medical Center	East Building	2	<None>	Architectural	2007/06/13	Second Floor Master Plan
Drawing	My Demo Project	Medical Center	East Building	2	<None>	Architectural	2007/06/13	Third Floor Master Plan

Redline Drawing Properties

SOLID, 0.000, By Layer, General

Basic Info, Preview, Notes, Move Link Send, Working

Zooming in will display any portion of the blueprint in detail

Name your query parameters. Here are 15

Double-clicking a row will display the document in its own, full-size window

AutoCAD file being redlined while in the preview tab. These are stored separately by user. Redlining is the act of drawing or writing on a document without affecting the original electronic file.

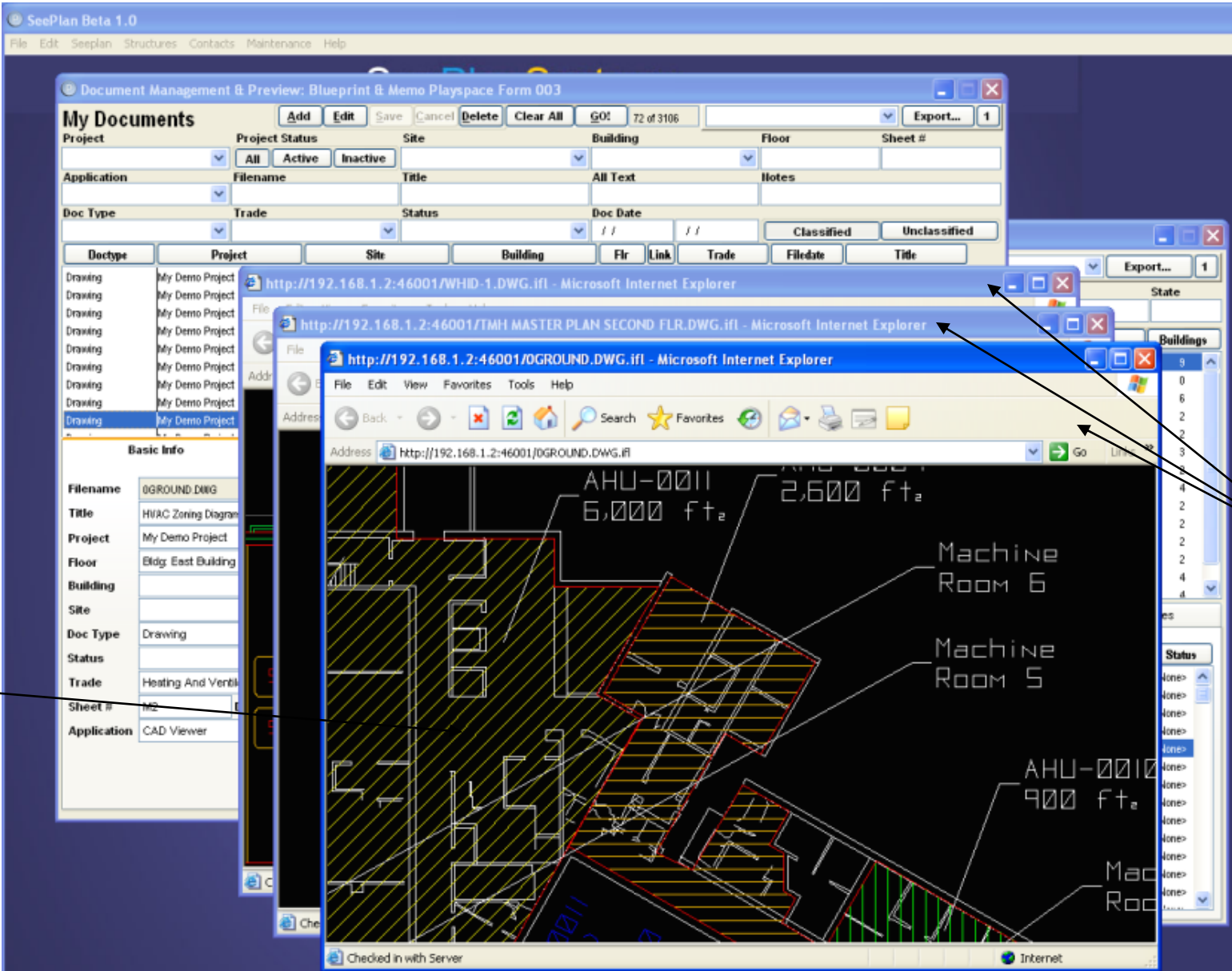
Audit Trail as you work, either modifying, distributing, or annotating a source document

Distribute to individuals or groups

Drop stamps and symbols on documents

50 file formats can be viewed in this space, including AutoCAD 3D (DWF), Quicktime movies, Jpegs, MS Office Documents, PDFs, etc.

Document Management – Full Screen Views with Zoom

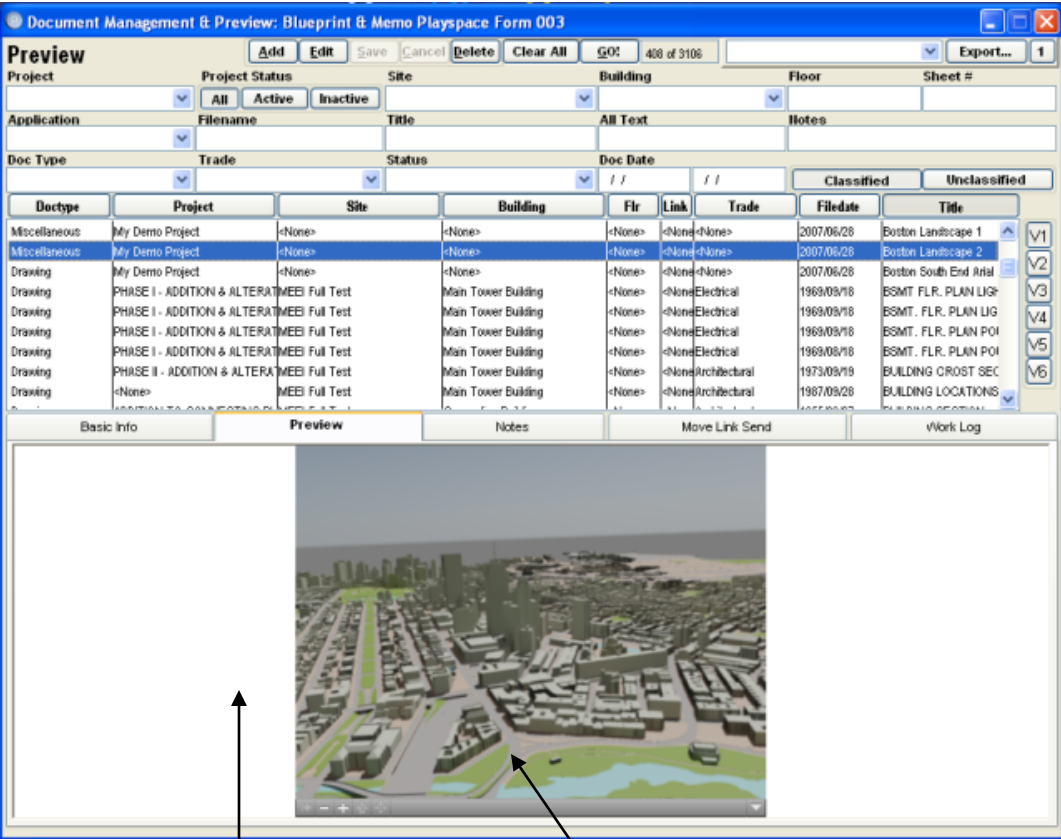


Zoom into any part of the document (blueprint in this instance)

Double-Clicking a Row brings up documents in their own window, so multiples can be manipulated

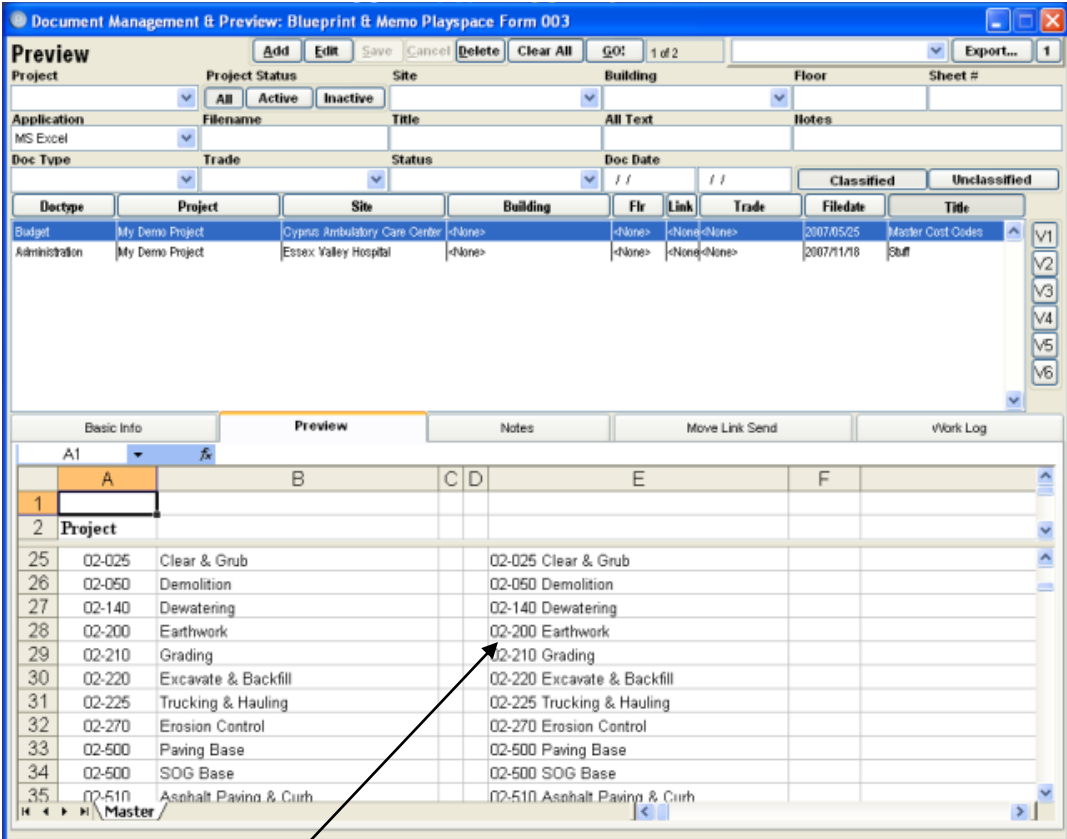
Shows you as much as you can handle

Document Management – 3D Quicktime file and Excel Spreadsheet



3.5 MB Quicktime movie downloads in 3-4 seconds on a standard corporate network, 15-20 seconds on DSL or Cable

Also previews AutoCAD 3D (DWF) Files (with Autodesk Design Review, a free download)



Opens Any MS Office Document if the application is available on the user's PC, including: Word, Excel, Powerpoint, Visio, Access. Opens PDFs with Adobe Reader.

Shows you everything you need

Document Management – Audit-Trailed Notes and Stock Notes

Document Management & Preview: Blueprint & Memo Playspace Form 003

Document Notes Add Edit Save Cancel Delete Clear All GO! 3 of 3106 Export... 1

Project Project Status Site Building Floor Sheet #

Application Filename Title All Text Notes

Doc Type Trade Status Doc Date Classified Unclassified

DocType	Project	Site	Building	Flr	Link	Trade	Filedate	Title
Drawing	My Demo Project	Medical Center	<None>	<None>	<None>	<None>	1996/09/09	<None>
Drawing	My Demo Project	Medical Center	<None>	<None>	<None>	<None>	2000/01/13	<None>
Drawing	My Demo Project	Medical Center	<None>	<None>	<None>	<None>	1996/08/09	<None>
Drawing	My Demo Project	Medical Center	<None>	<None>	<None>	<None>	2007/06/13	<None>
Drawing	ADDITION TO CONNECTING BUILDING	MEEI Full Test	Connecting Building	<None>	<None>	Architectural	1959/06/15	<None>
Drawing	BOILER INSTALLATION	MEEI Full Test	Main Tower Building	<None>	<None>	Heating And Ventilati	1983/10/03	<None>
Drawing	TISSUE CULTURE LAB	MEEI Full Test	Main Tower Building	5	<None>	Architectural	<None>	<None>
Photo	My Demo Project	MEEI Full Test	Main Tower Building	<None>	<None>	<None>	2000/11/06	<None>
Drawing	My Demo Project	MEEI Full Test	<None>	<None>	<None>	Heating And Ventilati	2003/03/19	001-033081

Basic Info Preview **Notes** Move Link Send vWork Log

Enter Free Text Here

Add To Notes

<ennio@galicorp.net><Aug 16 2007 12:42PM>
Pending Approval
ennio@galicorp.netAug 16 2007 12:42PM
dgjmcgjf

Stock Note Add

Call Contact Back
Need More Info
Pending Approval
Please Call Back
Please Respond to RFI
Request Latest Revision
Urgent Attention Needed

Different columns in this View than previous screen shots

Notes are tagged with author and date/time, and appended to the note body. This applies to both free-form notes and stock notes.

Stock notes save on typing and ensure that spellings are consistent and therefore more reliably searchable. Customers may create the stock note list and extend or edit it at will.

Saves time and typing

Document Management – Document Group Distribution and Logging

Document Management & Preview: Blueprint & Memo Playspace Form 003

Move Link Send

AddEditSaveCancelDeleteClear AllGO!9 of 3106Export...1

ProjectProject StatusSiteBuildingFloorSheet #

ApplicationFilenameTitleAll TextNotes

Doc TypeTradeStatusDoc DateClassifiedUnclassified

DocType	Project	Site	Building	Flr	Link	Trade	Filedate	Tide
Drawing	My Demo Project	Medical Center	<None>	<None>	<None>	<None>	1996/09/09	<None>
Drawing	My Demo Project	Medical Center	<None>	<None>	<None>	<None>	2000/01/13	<None>
Drawing	My Demo Project	Medical Center	<None>	<None>	<None>	<None>	1996/08/09	<None>
Drawing	My Demo Project	Medical Center	<None>	<None>	<None>	<None>	2007/06/13	<None>
Drawing	ADDITION TO CONNECTING BU	MEEI Full Test	Connecting Building	<None>	<None>	Architectural	1959/06/15	<None>
Drawing	BOILER INSTALLATION	MEEI Full Test	Main Tower Building	<None>	<None>	Heating And Ventilat	1983/10/03	<None>
Drawing	TISSUE CULTURE LAB	MEEI Full Test	Main Tower Building	5	<None>	Architectural	<None>	<None>
Photo	My Demo Project	MEEI Full Test	Main Tower Building	<None>	<None>	<None>	2000/11/06	<None>
Drawing	My Demo Project	MEEI Full Test	<None>	<None>	<None>	Heating And Ventilat	2003/03/19	001-033081

Basic InfoPreviewNotesMove Link SendvWork Log

Link Doc To Other FloorUnlink

Move Doc To...

FloorBuildingSite

Action LogMessage (1000 characters max please)

ActionContactGroup or Org

Approved as SubmittedFirst Draft of Changes

AllFacility Zoning StudyAllSeepplanAllMy Direct TestPRP Design TeamSeepplanShepleyFacility Zoning StudyStruct EngMy Demo Project

Put documents in multiple places if they apply

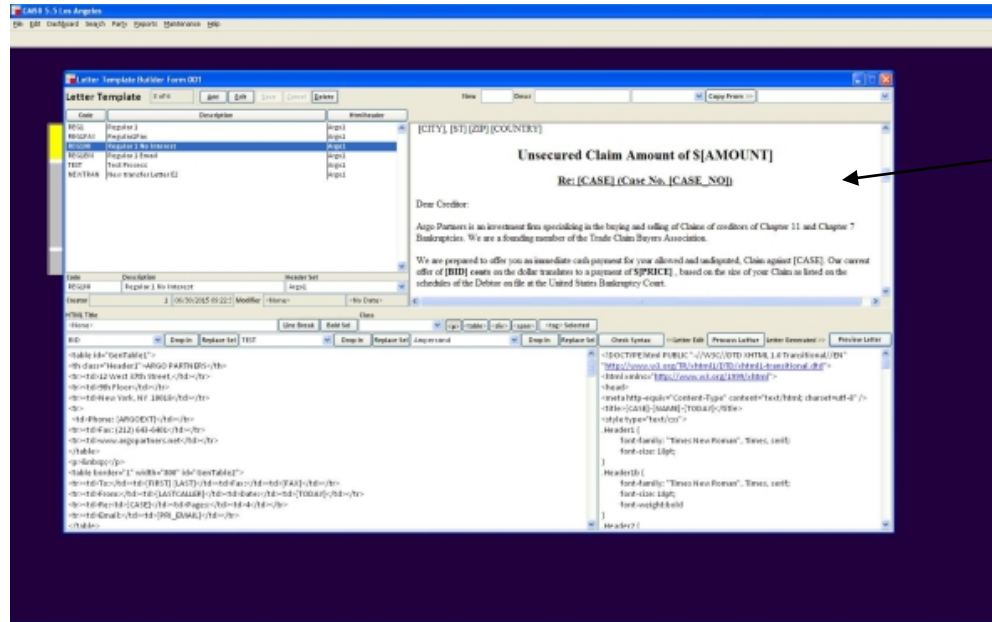
Move misfiled documents quickly

- Log one of *n* actions. This will appear in the work log with the user's name attached
- Put an introductory message on email
- Send email, with attached document, to an individual or project group
- Send button is under this open dropdown list

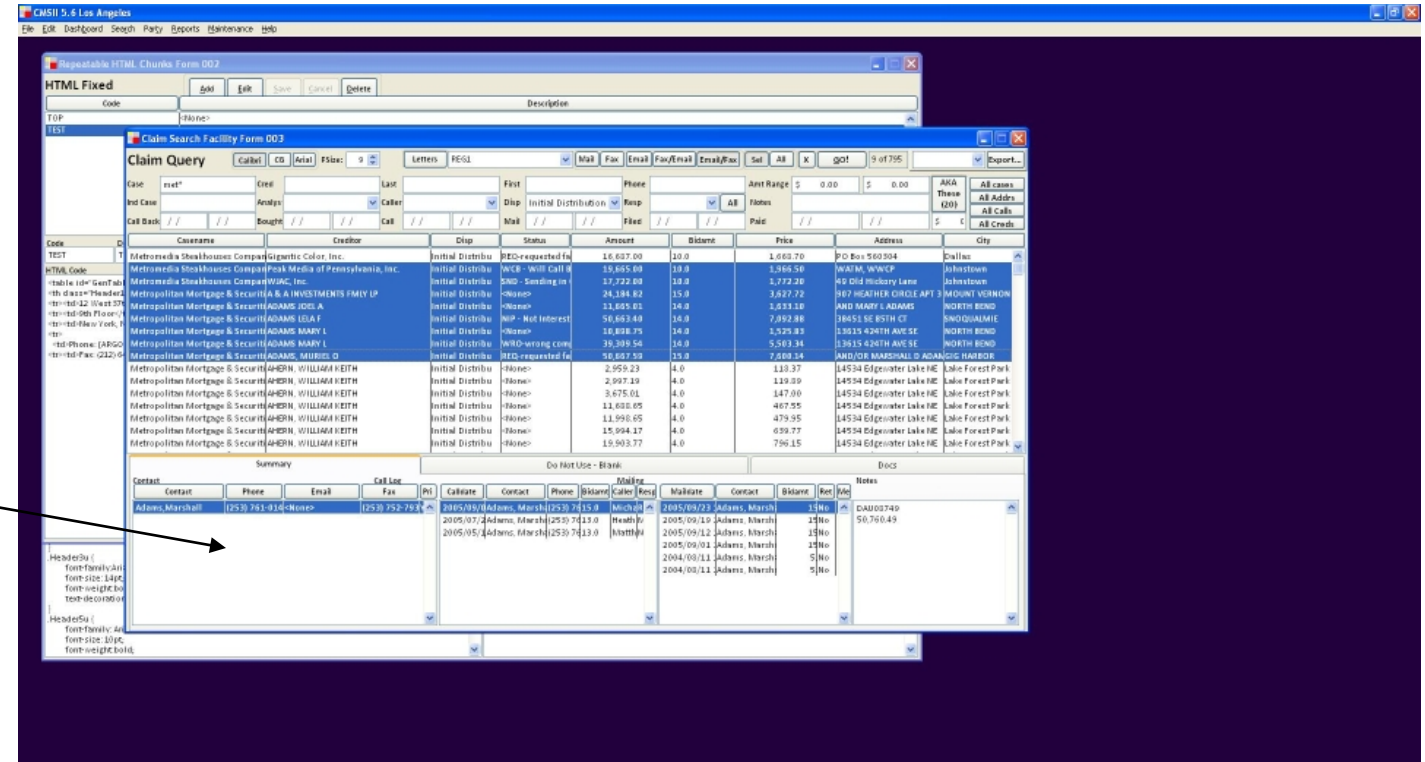
Notifies and logs as you work

© Galicorp LTD 2000-2017

Document Management – Form Letters in HTML



Create an HTML Form Letter



Send the completed letter to any set or subset in the Database

Generates paperwork automatically

Contact Management in Tab

Prospect and Lead Tracker - Data Entry and Workflow Form 001

Contact [Add] [Edit] [Save] [Cancel] [Delete] [GO!] 3 of 13 [Export...]

Merchant Name or DBA	Portfolio	Contact First	Contact Last	Zip Codes	States/Countries	Lead Status
Bank or Branch	Tax Id	Annual Vol Range (000)	Rep Name	Business Type	Search In	
Fullname	State	Monthtotalrisk	Rlevel	Busndescript	Yearvol	Avgük
Apartments 4 Pets	CA	1622.57	M		461328.00	153.00
Capital Wealth Management, LLC	AZ	143984.13	L		37203600.00	124.00
Living Awareness Productions	CA	7815.25	H	<None>	439608.00	183.00
Central Arkansas Roofing, Inc	AR	<None>	<None>		316680.00	105.00
Right On Cooling King Service	AZ	<None>	<None>		46251600.00	192.00
Rockowitz, alan	AZ	<None>	<None>		350028.00	116.00
Rockford Corp	AZ	<None>	<None>		3748920.00	124.00
Cosmic Infinity	CA	<None>	<None>		3807120.00	126.00
Growerc Personal Fitness	CA	<None>	<None>		6700000.00	220.00
Thhc Lighting	CA	<None>	<None>		397620.00	132.00
Rockys Concrete	CA	<None>	<None>		583020.00	242.00

Basic Info | **Contact** | Notes | Rates & Pricing | Risk | vWorkflow | Correspondence

Firstname	Lastname	Ssn	Pr
ROCHELE SALVATOR		<None>	
james	isett	0900908	
Ennio	Galiani	345678903	
mark	arthus	1279065	
rod	agona	1234576	
Matthew	Gold		

Name: Ennio Galiani

Map

Address: 4619 Big Country Court

City: Moorpark CA

Phone Numbers

Type	Number
Phone	(917) 577-4988
Phone	(212) 375-9771
Phone	(212) 505-7328
Website	galicorp.net
Fax	(770) 432-9765
Website	www.galiani.com
Email	egaliani@hotmail.com
Cell	(505) 678-6789

Order 3rd party reports if appropriate (e.g. credit reports)

Sorted by risk level

Any number of contacts in an organization

Find the address on a Microsoft MapPoint Map

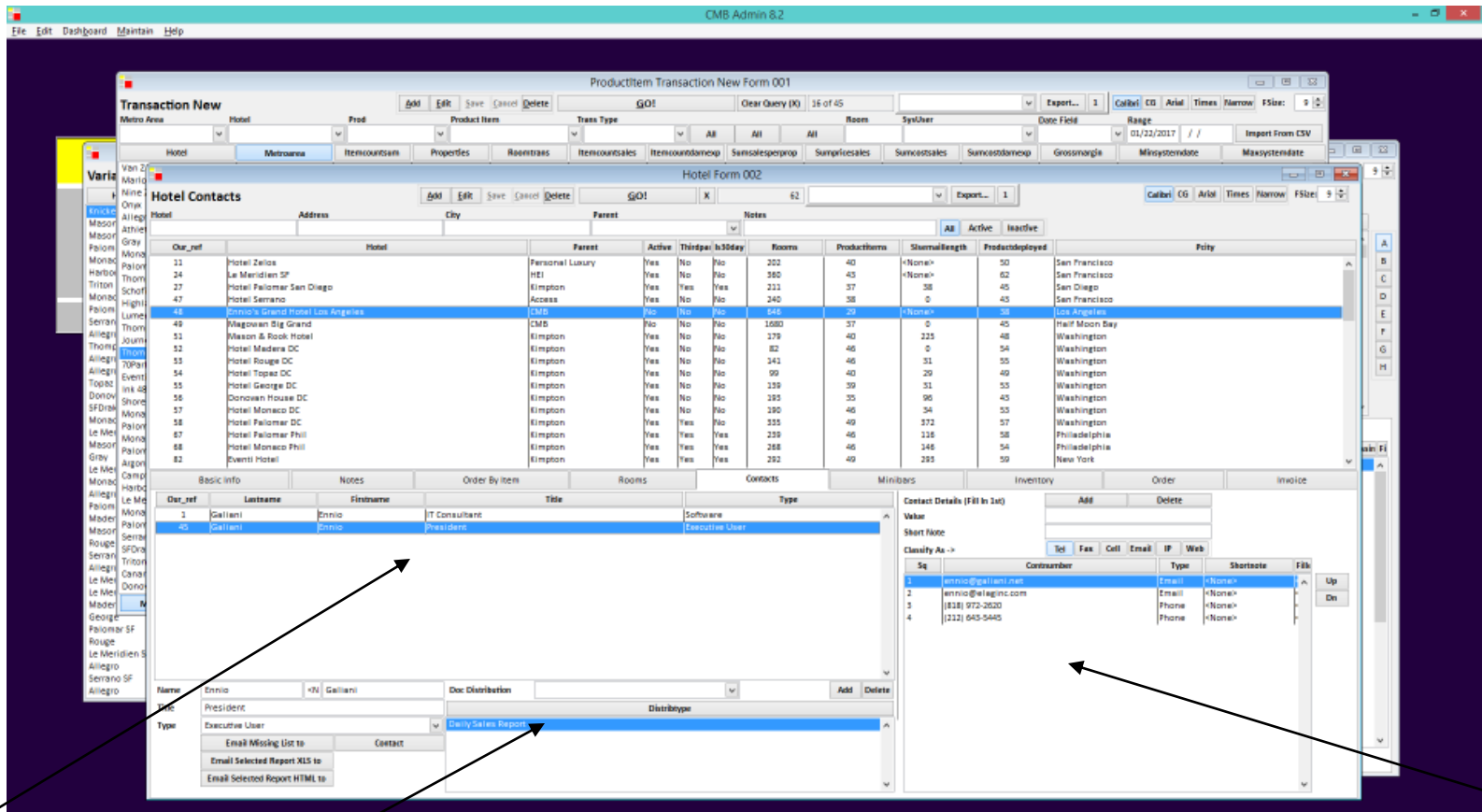
There are 8 different sets of columns (views) these rows can be displayed in. In this case, 'G' is selected

Any number of ways to contact an individual

Double-click will open this site in a new window, or create an email, or even dial the phone (with the appropriate 3rd party dialing software)

Contacts for the multi-connected world

Contact Management in Tab



Contact Info

Auto Report List or Roles

Associate any amount of telephones, emails, websites etc. for a single contact. Prioritize for your own use, and for email and letter generation

System Administration – Mass Updates

Changes in business environment will force any corporate entity to alter its data in mass. Generally, a programmer is called in to make the necessary changes, or a temp is assigned the arduous task of altering records one by one.

One of Galicorp’s solutions to this issue is the mass update screen, a utility restricted to system administrators only

Galicorp systems also keep an audit trail of every Edit/Update in the application (Locks). Optionally, customers can request that a history of data change be stored (with the understanding that storage requirements will be far greater).

Mass Change Facility Form 001

Mass Claim Update

Clear

GO!

13 of 4280

Export...

Case

agw*

Cred

Last

First

Phone

Amt Range

All

Analyst

Caller

Disp

Resp

Notes

\$

5,000

All

Bought

//

//

Call

//

//

Mail

//

//

Filed

//

//

Paid

//

//

\$

20,000

All

Ind Cas

Number

Corp	Casename	Creditor	Disp	Status	Curr	Amount	Bidamt	Price	Indcase	Indcaseno	Expire
<None>	Agway, Inc.	REVA P CULVER	Call	<None>	USD	20,000.41	0.00	8,200	<None>	<None>	This offer u
<None>	Agway, Inc.	FRANCIS R CROSIER	Call	<None>	USD	19,976.41	0.00	8,190	<None>	<None>	This offer u
<None>	Agway, Inc.	HELEN L WINTER	Call	<None>	USD	19,973.41	0.00	8,189	<None>	<None>	This offer u
<None>	Agway, Inc.	ALICE M BRAKEMAN	Call	<None>	USD	19,970.41	0.00	8,187	<None>	<None>	This offer u
<None>	Agway, Inc.	DAVID E YERDON	Call	<None>	USD	19,968.41	0.00	8,187	<None>	<None>	This offer u
<None>	Agway, Inc.	STANLEY A WEIDNER	Initial Distrib	<None>	USD	19,963.41	0.00	8,184	<None>	<None>	<None>
<None>	Agway, Inc.	LAWRENCE R SHIVELY	Call	<None>	USD	19,955.41	0.00	8,181	<None>	<None>	This offer u
<None>	Agway, Inc.	MARGARET A KIRICK	Call	<None>	USD	19,952.41	0.00	8,180	<None>	<None>	This offer u
<None>	Agway, Inc.	KAREN A STEWART	Call	<None>	USD	19,951.41	0.00	8,180	<None>	<None>	This offer u
<None>	Agway, Inc.	BRIAN T BURDETTE	Call	<None>	USD	19,934.41	0.00	8,173	<None>	<None>	This offer u
<None>	Agway, Inc.	GENEVIEVE L SPEARIN	Call	<None>	USD	19,929.41	0.00	8,171	<None>	<None>	This offer u
<None>	Agway, Inc.	FRANK W TIBBETTS	Call	<None>	USD	19,919.41	0.00	8,167	<None>	<None>	This offer u
<None>	Agway, Inc.	RAMONA E DOKTOR	Call	<None>	USD	19,908.41	0.00	8,162	<None>	<None>	This offer u
<None>	Agway, Inc.	MARY E SADLER	Initial Distrib	<None>	USD	19,904.41	0.00	8,160	<None>	<None>	<None>
<None>	Agway, Inc.	SIMON A JR LEHMAN	Call	<None>	USD	19,903.41	0.00	8,160	<None>	<None>	This offer u
<None>	Agway, Inc.	ZELMA M MOWREY	Initial Distrib	<None>	USD	19,903.41	0.00	8,160	<None>	<None>	<None>

Mass Change

Disposition To >>

Price To >>

0.00

Ind Number To >>

Currency To >>

Corp To >>

Bid To >>

42

Ind Case To >>

Response To >>

Est Pay To >>

Expiration To >>

For this example, we have retrieved all the 'Agway' claims with \$ amounts between 5,000 and 20,000

This customer wished to update 10 important data elements in the business, all clearly labelled beneath the master list

By pressing this button, the user will change the 4280 claims listed above to a bid amount of 42 cents (currently 41)

Quick, reversible updates

© Galicorp LTD 2000-2017

System Administration – Assignment

Assignment of work is common to all enterprises. Again, most software will force users to assign items case by case, or to create a batch by dragging and dropping items.

Claim Assignment Facility Form 001

Assign Claims

Clear

GO!

6 of 313

Export...

Case

spie*

Cred

Last

First

Phone

Amt Range

All

Analyst

Caller

Disp

Call

Resp

Notes

\$

5,000

All

Bought

//

//

Call

//

//

Mail

//

//

Filed

//

//

Paid

//

//

\$

0.0

All

Ind Cas

Number

Casename	Creditor	Disp	Status	Amount	Bidamt	Price	Indcase	Caller
Spiegel, Inc.	TRANS UNION CORP-KEY ACCTS	Call	NIO - Not Inter	1,151,546.28	60.0	690,927.75	Gemini Credit Services	<None>
Spiegel, Inc.	SETA CORP	Call	NAV-not avail r	741,663.67	60.0	444,998.22	Spiegel Catalog, Inc.	<None>
Spiegel, Inc.	FASANO & ASSOCIATES	Call	NIO - Not Inter	621,933.34	60.0	373,160.00	Spiegel Publishing Co.	<None>
Spiegel, Inc.	Direct Media	Call	NIP - Not Inter	572,040.10	60.0	343,224.09	Newport News, Inc.	<None>
Spiegel, Inc.	TOGETHER, LTD.	Call	<None>	524,685.32	60.0	314,811.19	Spiegel Catalog, Inc.	<None>
Spiegel, Inc.	IBM Corporation	Call	NIP - Not Inter	446,504.81	60.0	267,902.91	Spiegel, Inc.	<None>
Spiegel, Inc.	United Parcel Service	Call	NIP - Not Inter	430,768.89	60.0	258,461.33	Newport News, Inc.	<None>
Spiegel, Inc.	SETA CORPORATION	Call	WRO-wrong co	339,632.59	60.0	203,779.56	Newport News, Inc.	<None>
Spiegel, Inc.	AVENUE A INC	Call	MSG-Left Msg	326,131.86	60.0	195,679.13	Spiegel Catalog, Inc.	<None>
Spiegel, Inc.	MARKETMAX INC	Call	MSG-Left Msg	248,021.06	60.0	148,812.64	Spiegel, Inc.	<None>
Spiegel, Inc.	HP FINANCIAL SERVICES COMPAN	Call	NOT - Do Not	230,360.49	60.0	138,216.30	Spiegel, Inc.	<None>
Spiegel, Inc.	United Parcel Service	Call	NIP - Not Inter	222,738.63	60.0	133,643.19	Newport News, Inc.	<None>
Spiegel, Inc.	DISTRIBUIDORA	Call	<None>	209,410.34	60.0	125,646.21	Newport News, Inc.	<None>
Spiegel, Inc.	EURO-PRO CORPORATION	Call	NCL - No Claim	175,101.00	60.0	105,060.60	Spiegel Catalog, Inc.	msinger
Spiegel, Inc.	TELEFLORA LLC	Call	MSG-Left Msg	159,221.89	60.0	95,533.14	Newport News, Inc.	msinger
Spiegel, Inc.	MICROSTRATEGY INC	Call	MSG-Left Msg	157,880.50	60.0	94,728.30	Spiegel, Inc.	msinger
Spiegel, Inc.	IBM	Call	NIP - Not Inter	155,154.52	60.0	93,092.71	Spiegel, Inc.	msinger
Spiegel, Inc.	SENSORY SCIENCE CORPORATIO	Call	NIO - Not Inter	142,485.30	60.0	85,491.18	Spiegel Catalog, Inc.	msinger
Spiegel, Inc.	EMC Corporation	Call	MSG-Left Msg	124,192.29	60.0	80,615.44	Spiegel, Inc.	msinger

Assign These To Caller

Assign This To Caller

Unassign These

Unassign This

AMatthews	Mathews	Alexander	Alexander Mathews
amontalto	Montalto	Angela	Angela Montalto
aoluwole	Oluwole	Ayotunde	Ayo Oluwole
aortega	Ortega	Alex	Alex Ortega
apetersen	Petersen	Adam	Adam Petersen
atourney	Tourney	Andrew	Andrew Tourney
AWong	Wong	Amanda	Amanda Wong

Administrator has selected all 'Spiegel' claims with a disposition of 'Call' and a \$ amount above 5,000

By pressing this button, these 313 claims will appear in Alex Ortega's 'Caller' screen' (Page 6).

At the customer's request, they will disappear from the 'Caller' list automatically, one by one, as Alex creates a call record for each claim – by double-clicking on the contact he is calling.

It delegates for you

© Galicorp LTD 2000-2017

Simple Reporting – Canned Reconciliation

Galicorp provides invoicing, aging, statements, and financial reporting for a number of legacy billing systems.

While feature-rich, flexible reporting is appropriate for those users engaged in research, closing, target marketing etc., making sure that the right bills are printing should be immediate and effortless.

Invoicing Reports Form 001

Invoice Reconciliation 8

Multipub Pub Group Effort Rollup

Multipub Pub Effort Rollup

Multipub Pub Only Rollup

Multipub Total Invoicing

Multipub Effort Rollup

Effortnumber	Lines	Amount	Shipping	Tax	Misccharge	Payment	Total
1	349	404445.30	226.00	6445.73	56.00	184218.87	226954.16
2	200	106223.62	728.70	3608.26	49.00	10652.80	99956.78
3	424	213569.44	6466.65	8857.52	42.00	7493.49	221442.12
4	71	42730.81	65.00	1308.53	50.00	4426.30	39728.04
5	54	38309.43	35.00	876.20	21.00	5598.25	33643.38
6	222	162549.59	28.00	4690.67	1374.00	3617.21	165025.05
7	13	6665.00	.00	115.65	.00	556.50	6224.15
8	7	4440.00	.00	106.14	.00	.00	4546.14

DSI's Multipub provides an invoicing report which includes Effort (column 1), Total Lines (2), and Total \$ (8).

If all sums and counts match, invoices can be printed and dispatched. Otherwise, they are identifiable by Product/Effort, and the discrepancy arrived at in minutes.

Reconcile to other systems on their terms

Reporting -Dynamic Display of Detail & Rollup

Results by Hotel

File Edit Dashboard Mainstay Help

CMB Admin &Z

ProductItem Transaction New Form 001														
Transaction New		GDI		Clear Query Q01		16 of 45		Export...		Cofiler CD Arid Times		FSSize		
Metro Area	Hotel	Prod	Product Item	Trans Type	All	All	All	Room	Spliter	Date Field	Range	Import From CSV		
Hotel	Metroarea	Itemcountsum	Properties	Itemcountsum	Itemcountsum	Sensorcountsum	Sumptcountsum	Summcountsum	Summcountsum	Grossroom	Minyspotdate	Maxyspotdate		
Van Zandt	Austin TX	300	1	95	289	11	1861.0000	1861.0000	457.7749	1389.2567	01/22/2017 08:13:37 AM	01/22/2017 02:18:31 PM		
Ninelow	Boston MA	80	1	29	80	0	591.0000	591.0000	130.4713	460.5827	01/22/2017 09:18:21 AM	01/22/2017 12:08:04 PM		
Marlowe	Boston MA	72	1	3	71	1	640.5000	640.5000	151.4644	488.0356	01/22/2017 12:21:10 PM	01/22/2017 12:04:25 PM		
Oliver	Boston MA	55	1	29	55	0	367.0000	367.0000	73.4800	291.5200	01/22/2017 12:15:49 PM	01/22/2017 12:09:34 PM		
Allegro	Chicago IL	80	1	41	76	4	455.2000	455.2000	104.8013	346.3769	01/22/2017 12:19:35 PM	01/22/2017 12:58:47 PM		
Athletic	Chicago IL	42	1	0	216.0000	0	216.0000	216.0000	70.4402	155.5598	01/22/2017 01:32:06 PM	01/22/2017 01:57:42 PM		
Gray	Chicago IL	123	1	52	134	7	893.2400	893.2400	235.8096	624.4448	01/22/2017 09:51:30 AM	01/22/2017 01:59:53 PM		
Monaco OH	Chicago IL	49	1	32	63	0	102.0010	102.0010	25.9670	256.9870	01/22/2017 10:16:44 AM	01/22/2017 12:04:35 PM		
Pelmar OH	Chicago IL	113	1	52	104	15	595.0000	595.0000	150.7849	367.2136	01/22/2017 01:50:27 PM	01/22/2017 02:09:45 PM		
Thompson	Chicago IL	113	1	50	113	0	800.0000	800.0000	225.9390	574.0700	01/22/2017 10:18:14 AM	01/22/2017 01:34:44 PM		
Schifford	Cleveland OH	53	1	0	53	0	309.0000	309.0000	88.9975	220.0025	01/22/2017 08:18:11 AM	01/22/2017 02:10:34 PM		
Dighton Del	Dallas TX	91	1	44	91	0	417.5000	417.5000	158.3573	459.1428	01/22/2017 08:37:52 AM	01/22/2017 02:09:44 PM		
Lumen	Dallas TX	104	1	49	104	0	701.0000	701.0000	166.9657	532.0432	01/22/2017 12:12:30 PM	01/22/2017 12:54:12 PM		
Thompson Mia	Miami FL	99	1	42	99	0	1096.0000	1096.0000	228.9641	867.0359	01/22/2017 12:42:01 PM	01/22/2017 01:06:36 PM		
Journeymen	Midwestville WI	57	1	30	57	0	417.0000	417.0000	105.5491	311.4509	01/22/2017 12:14:20 AM	01/22/2017 12:54:32 PM		
Torpan	New York NY	126	1	43	117	9	1038.5000	1038.5000	201.2398	837.2592	01/22/2017 07:29:33 AM	01/22/2017 12:49:11 PM		
Event	New York NY	134	1	41	117	9	1038.5000	1038.5000	201.2398	832.6982	01/22/2017 07:29:33 AM	01/22/2017 12:49:11 PM		
Shorebreak	Orange County CA	158	1	78	134	0	1795.0000	1795.0000	376.9889	1418.0191	01/22/2017 01:18:16 AM	01/22/2017 02:18:28 PM		
Monaco Phi	Philadelphia PA	191	1	69	158	0	1988.0000	1988.0000	253.7084	1634.2916	01/22/2017 07:19:03 AM	01/22/2017 12:01:12 PM		
Pelmar Phi	Philadelphia PA	178	1	19	35	0	176.0000	176.0000	57.1279	118.8721	01/22/2017 01:15:19 AM	01/22/2017 02:17:37 PM		
Monaco Phi	Philadelphia PA	191	1	82	187	4	1517.0000	1517.0000	318.8247	4.9183	01/22/2017 08:59:55 AM	01/22/2017 01:31:38 PM		
Pelmar Phi	Philadelphia PA	178	1	76	177	1	1288.0000	1288.0000	257.8319	3069.2631	01/22/2017 07:53:12 AM	01/22/2017 01:15:20 PM		
Monaco Phi	San Diego CA	124	1	74	124	0	744.0000	744.0000	212.5349	531.0776	01/22/2017 07:54:15 AM	01/22/2017 12:59:51 PM		
Pelmar SO	San Diego CA	45	1	25	45	0	381.5000	381.5000	92.4975	2	01/22/2017 08:53:22 AM	01/22/2017 02:18:58 PM		
Algonaut	San Francisco CA	70	1	38	70	0	407.5000	407.5000	126.0550	281.4450	01/22/2017 09:44:52 AM	01/22/2017 01:12:10 PM		
Campton	San Francisco CA	49	1	20	49	0	161.0000	161.0000	77.2902	83.7098	01/22/2017 10:16:02 AM	01/22/2017 02:16:47 PM		
Harbor Court	San Francisco CA	40	1	47	286	0	286.0000	286.0000	46.4986	220.1181	01/22/2017 10:14:46 AM	01/22/2017 11:52:21 PM		
Le Meridien SF	San Francisco CA	40	1	22	39	1	238.5000	238.5000	58.1287	179.4322	01/22/2017 11:04:20 AM	01/22/2017 02:42:37 PM		
Monaco SF	San Francisco CA	67	1	35	67	0	427.0000	427.0000	101.1928	325.8072	01/22/2017 10:10:46 AM	01/22/2017 02:11:08 PM		
Pelmar SF	San Francisco CA	88	1	42	81	7	522.0000	522.0000	125.4738	993.7214	01/22/2017 11:03:06 AM	01/22/2017 02:12:26 PM		
San Francisco SF	San Francisco CA	19	1	174	17	0	78.0000	78.0000	13.9770	55.0676	01/22/2017 09:59:34 AM	01/22/2017 12:56:46 PM		
SFOake	San Francisco CA	301	1	52	87	14	690.0000	690.0000	198.1310	640.2101	01/22/2017 10:10:29 AM	01/22/2017 12:50:04 PM		
Triton	San Francisco CA	46	1	19	38	8	292.0000	292.0000	86.9113	191.3888	01/22/2017 12:30:53 PM	01/22/2017 01:59:02 PM		
Canary	Santa Barbara CA	26	1	15	26	0	234.0000	234.0000	57.4600	136.5400	01/22/2017 11:18:22 AM	01/22/2017 02:07:32 PM		
Weston	Washington DC	158	1	158	158	0	1580.0000	1580.0000	489.4565	1.4791	01/22/2017 09:32:43 AM	01/22/2017 12:56:54 PM		

File Edit Dashboard Main Help

CMB Admin 5.2

Product Item Transaction New Form 001

AM Edit Save Cancel Delete

GOT Clear Query (N) 2339 of 5009

Export... 1 ColRef Ctrl Alt Times Narrow Filter 9 10

Metro Area

Hotel

Prod

Product Item

Trans Type

Units

All

Outofref

All

Rooms

Systrun

Date Field

Range

Import From CSV

Our_ref	Master_ref	Hotel	Dormerref	Roomnumref	Transtype	Itemcount	Cosize	Coscost	Itemprice	All	Outofref	Product	Productref	Sysdate	Transdate	Hhservorg	Employee
3409095	104345	Campton	11885	321	Sale - Restock	-1	200	119.60	2.50	298	Koffee Generic	Koffee Generic	2017/01/22 11:22:10	2017/01/22 11:22:21	-11	omcamponr	
3409096	104345	Campton	11885	321	Sale - Restock	-1	200	119.60	0.00	300	Koffee Complimentary	Koffee Complimentary	2017/01/22 11:22:21	2017/01/22 11:22:21	-11	omcamponr	
3409098	104327	Campton	10048	310	Sale - Restock	-1	24	19.40	3.50	531	Evan Water	Evan 500ml	2017/01/22 11:22:21	2017/01/22 11:22:21	-9	omcamponr	
3409099	104045	Ink 48	9550	1006	Sale - Restock	-1	12	8.23	5.00	399	Pingies Potato	Pingies Potato Crisps	2017/01/22 11:22:26	2017/01/22 11:23:52	34	omink48r	
3409040	104045	Ink 48	9550	1006	Sale - Restock	-1	48	38.68	6.00	44	Cheesy Crunch	Cheesy Crunch Bm	2017/01/22 11:22:26	2017/01/22 11:23:55	31	omink48r	
3409041	104091	70Park	17546	465	Sale - Restock	-1	24	10.56	5.50	79	Sorite	Sorite 12 oz can	2017/01/22 11:22:28	2017/01/22 11:22:14	14	om70Park	
3409042	104091	70Park	17546	465	Sale - Restock	-1	9	14.30	6.00	469	Cif Bar	Cif Bar Dark Oak Alm Cdn	2017/01/22 11:22:28	2017/01/22 11:22:21	7	om70Park	
3409043	104091	70Park	17546	465	Sale - Restock	-1	32	28.72	5.00	261	Late July Peanut Butter	Late July Peanut Butter Cn	2017/01/22 11:22:28	2017/01/22 11:22:28	5	om70Park	
3409044	104091	George	6949	203	Sale - Restock	-1	12	15.60	6.00	89	Fried Spring Water	Fried L	2017/01/22 11:22:31	2017/01/22 11:22:25	6	omgeorge	
3409045	104091	George	6949	203	Sale - Restock	-1	12	15.60	6.00	89	Fried Spring Water	Fried L	2017/01/22 11:22:32	2017/01/22 11:22:25	7	omgeorge	
3409046	104091	George	6949	203	Sale Only - No Rest.	-1	120	270.24	8.00	39	Procta	Fennel Chl 5 lb	2017/01/22 11:22:32	2017/01/22 11:22:28	4	omgeorge	
3409047	104091	70Park	17532	631	Sale - Restock	-1	12	12.99	8.00	208	Apple & Eve	A&E Orange Juice 8 oz	2017/01/22 11:22:32	2017/01/22 11:22:36	7	om70Park	
3409048	104091	70Park	17532	631	Sale - Restock	-1	12	8.11	5.00	131	Pingies Chips	Pingies Potato Chips	2017/01/22 11:22:44	2017/01/22 11:22:40	4	om70Park	
3409049	104094	George	6952	106	Sale - Restock	-1	24	26.35	6.00	599	Anstet Light Beer	Anstet Light Beer	2017/01/22 11:22:45	2017/01/22 11:22:37	8	omgeorge	
3409050	104094	George	6952	106	Sale Only - No Rest.	-1	24	26.35	6.00	599	Anstet Light Beer	Anstet Light Beer	2017/01/22 11:22:46	2017/01/22 11:22:37	6	omgeorge	
3409051	104094	George	6952	106	Sale Only - No Rest.	-1	12	8.11	4.00	131	Pingies Chips	Pingies Potato Chips	2017/01/22 11:22:46	2017/01/22 11:22:40	6	omgeorge	
3409052	104306	TheCariye	18839	501	Sale - Restock	-1	24	20.50	5.00	11	Smartwater	Smart Water 20 oz	2017/01/22 11:22:57	2017/01/22 11:23:53	-16	omcariyer	
3409054	104305	TheCariye	18839	501	Sale - Restock	-1	120	400.19	9.00	72	Johannie Walker	J Walker Black 50ml	2017/01/22 11:22:58	2017/01/22 11:24:14	-76	omcariyer	
3409055	104305	TheCariye	18839	501	Sale - Restock	-1	120	400.19	9.00	72	Johannie Walker	J Walker Black 50ml	2017/01/22 11:22:58	2017/01/22 11:24:14	-76	omcariyer	
3409056	104305	TheCariye	18839	501	Sale - Restock	-1	12	27.30	6.00	125	M&M's Peanut	M&M's Peanut Peg Pack	2017/01/22 11:22:58	2017/01/22 11:24:17		omcariyer	
3409057	104305	TheCariye	18839	501	Sale - Restock	-1	60	54.00	6.00	263	Moonshine Choc Chip	Moonshine Choc Chip Cdn	2017/01/22 11:22:58	2017/01/22 11:24:22	-84	omcariyer	
3409058	104305	TheCariye	18839	501	Sale - Restock	-1	48	136.32	7.00	520	Tom Ranch Safety Seal	Tripoli Mix - Tom Ranch	2017/01/22 11:22:58	2017/01/22 11:24:26	-88	omcariyer	
3409059	104305	TheCariye	18839	501	Sale - Restock	-1	12	16.08	4.00	99	Cif Bar	Mejo Cif Bar Mountain M	2017/01/22 11:22:58	2017/01/22 11:24:28	-90	omcariyer	
3409060	104095	Highland Del	31306	604	Sale - Restock	-1	20	10.00	4.50	88	Fried Spring Water	M&M's Peanut Peg	2017/01/22 11:23:15	2017/01/22 11:22:47	26	omhighland	
3409061	104113	Monaco Phi	8600	611	Sale - Restock	-1	12	24.98	7.00	125	M&M's Peanut	M&M's Peanut Peg Pack	2017/01/22 11:23:17	2017/01/22 11:26:42	155	ommonacphi	
3409062	104113	Monaco Phi	8600	611	Sale - Restock	-1	48	150.72	11.00	514	Klimpton Cashews	Klimpton Cashews	2017/01/22 11:23:17	2017/01/22 11:26:49	153	ommonacphi	
3409063	104094	George	6955	209	Sale Only - No Rest.	-1	24	9.50	3.00	57	Coca Cola	Coca Cola 12 oz can	2017/01/22 11:23:38	2017/01/22 11:23:53	99	omgeorge	
3409065	104093	George	6955	209	Sale - Restock	-1	18	18.25	4.00	100	Lunk Bar - RusticOnic	Lunk Bar - RusticOnic	2017/01/22 11:23:39	2017/01/22 11:23:39	20	omgeorge	
3409066	104093	George	6955	209	Sale - Restock	-1	18	18.25	4.00	100	Lunk Bar - RusticOnic	Lunk Bar - RusticOnic	2017/01/22 11:23:39	2017/01/22 11:23:39	20	omgeorge	
3409067	104093	George	6955	209	Sale - Restock	-1	72	147.07	6.00	226	Tollstone Chocolate	Tollstone Chocolate	2017/01/22 11:23:39	2017/01/22 11:23:17	22	omgeorge	
3409064	104094	George	6955	209	Sale Only - No Rest.	-1	16	47.84	7.00	170	Cashews	Peanut Shw Cashews 4 oz	2017/01/22 11:23:39	2017/01/22 11:23:36	30	omgeorge	
3409068	104093	George	6955	209	Sale - Restock	-1	16	47.84	7.00	170	Cashews	Peanut Shw Cashews 4 oz	2017/01/22 11:23:39	2017/01/22 11:23:36	30	omgeorge	
3409069	104093	George	6955	209	Sale - Restock	-1	12	21.70	6.00	41	M&M's Peanut	M&M's Peanut 5.6oz	2017/01/22 11:23:40	2017/01/22 11:23:35	5	omgeorge	
3409070	104113	Monaco Phi	8599	610	Sale - Restock	-1	20	18.00	5.00	88	Fried Spring Water	Fried 400ml	2017/01/22 11:24:15	2017/01/22 11:22:47	88	ommonacphi	

Metro

Hotel

Room

Product

Productref

TransType

User

Day

Month

Quarter

Year

George

Palmton SF

Rouge

Le Meridien S

Allegro

Serrano SF

Allegro

4

(121) 645-5445

Phone

(None)

Name

Ennis

<N> Galliani

Doc Distribution

Add

Delete

Title

President

Distribtype

Type

Executive User

Security Salesperson

Email Missing List to

Contact

Email Selected Report XLS to

Email Selected Report HTML to

Narrow

Filter

9

10

Up

Down

Same data, same screen, detail results

Query by every conceivable parameter simply

Reporting – Aggregate Results

Financial results for the same query in Multipub (subscriptions), and Admarc (advertising billing)

Groups • Totals NY Subscriptions Form 001

Multipub Totals

GO! Clear 138 of 150 Export... 1

First Last Firm first union*,wachovia* Excl

Addr1 Email City St Zip Ctry

Prod Add Clr Incl Grp Add Clr Incl

Type Order Date Start 01/01/2003 End 05/16/2003 Status All 1 - 4 5 - 10 1 - 10 11+

Prod	Firm	Orderyear	Total	Base	Tax	Shipping	Payment	Balance	Orders
BBO	Wachovia	2003	1219.85	1219.85	0.00	0.00	1219.85	0.00	2
AB	Wachovia Securities	2003	1250.00	1163.14	86.86	0.00	1250.00	0.00	2
BB	Wachovia Securities	2003	1250.00	1250.00	0.00	0.00	1250.00	0.00	1
AB	First Union National Bank	2003	1375.63	1279.65	95.98	0.00	1375.63	0.00	2
PPL	Wachovia Securities	2003	1392.13	1295.00	97.13	0.00	1392.13	0.00	1
BB	First Union	2003	1456.74	1456.74	0.00	0.00	1456.74	0.00	1
AB	Wachovia Corporation	2003	1479.25	1425.00	54.25	0.00	1479.25	0.00	1
BB	First Union Capital Manage	2003	1484.50	1400.47	84.03	0.00	1484.50	0.00	1
IMW	Wachovia Corp	2003	1521.50	1421.96	99.54	0.00	1521.50	0.00	1
AB	First Union Corp	2003	1563.75	1500.00	63.75	0.00	1563.75	0.00	2
MAR	Wachovia Securities	2003	1575.00	1575.00	0.00	0.00	1575.00	0.00	1
IDD	Wachovia Bank	2003	1611.00	1554.80	56.20	0.00	1611.00	0.00	3
MFMN	First Union National Bank	2003	1650.00	1534.88	115.12	0.00	1650.00	0.00	3
IMW	First Union Natl Bank	2003	1650.00	1571.43	78.57	0.00	1650.00	0.00	1
IMW	Wachovia Timberland INV Grou	2003	1672.50	1563.08	109.42	0.00	1672.50	0.00	2
GSR	Wachovia Bank	2003	1795.50	1795.50	0.00	0.00	1795.50	0.00	2
AB	First Union	2003	3248.75	3076.78	171.97	0.00	3248.75	0.00	5
OFL	Wachovia	2003	3276.62	3142.74	133.88	0.00	3276.62	0.00	4
IDD	Wachovia Securities	2003	4094.63	3858.91	235.72	0.00	4094.63	0.00	10
AB	Wachovia	2003	4598.75	4413.95	184.80	0.00	4598.75	0.00	8
AB	Wachovia Corp	2003	4986.51	4638.60	347.91	0.00	4986.51	0.00	7
GSRS	Wachovia National Bank	2003	5000.04	4651.20	348.84	0.00	5000.04	0.00	1
BB	Wachovia Bank	2003	5785.68	5612.68	173.00	0.00	5785.68	0.00	6
BB	Wachovia Corp Trust	2003	5945.48	5640.18	305.30	0.00	5945.48	0.00	10

Product Product Group State Country Firm Day Month Year

Aggregate Counts and \$ Totals From Admarc Form 002

Admarc Totals

GO! Clear 9 of 34 Export...

Type Advertiser Last Org first union*,wachovia* Excl

Addr1 Email City St Zip Ctry

Prod Add Clr Incl Ad Type Add Clr Incl

Type Issue Date Start 01/01/2003 End / / No Zeroes Ad Size Add Clr Incl

Pub	Advertiser	Issueyear	Gross	Net	Discount	Balance	Orders
BB	Wachovia (jacksonville)	2003	17424.40	14810.74	2613.66	14810.74	11
BB	Wachovia - Jacksonville	2003	950.60	808.01	142.59	808.01	1
BB	Wachovia Bank - Richmond	2003	15993.60	13594.56	2399.04	13594.56	12
BB	Wachovia Bank, Natl. Assoc.	2003	29517.60	25089.96	4427.64	25089.96	16
BB	Wachovia Bank, PA	2003	3724.00	3165.40	558.60	3165.40	2
BB	Wachovia Bank-miami	2003	14053.20	11945.22	2107.98	11945.22	7
BB	Wachovia Bk, N A, Charlotte	2003	35025.20	29771.42	5253.78	29771.42	18
BB	Wachovia Corp.& Intl. Trust	2003	8925.00	8925.00	0.00	8925.00	2
BB	Wachovia Securities	2003	11675.00	11675.00	0.00	11675.00	3
DIS	First Union National Bank,tn	2003	848.00	848.00	0.00	848.00	10
DIS	Wachovia Bank, Tn	2003	382.00	382.00	0.00	382.00	6
FCC	First Union Corporate Trust	2003	11445.20	11445.20	0.00	11445.20	13
FCC	Wachovia Bank, NJ	2003	172291.70	172291.70	0.00	172291.70	88
FCC	Wachovia Bank-miami	2003	24480.40	24480.40	0.00	24480.40	12
FCC	Wachovia Bank-richmond	2003	11942.36	11942.36	0.00	11942.36	10
ASR	Wachovia Corporation	2003	22520.00	19142.00	3378.00	19142.00	8
BB	Wachovia Bank, N. A. Phil	2003	6938.40	5897.64	1040.76	5897.64	4

Product Ad Type Ad Size State Country Firm Day Month Year

These two queries return dollar totals from two separate billing systems for First Union and Wachovia by Product/Account Name/Year. This was achieved by clicking on the **Product**, **Firm** and **Year** buttons, then pressing **GO!**

These aggregates are calculated and grouped on the fly from 1.2 million orders and 870,000 subscribers

In subscription billing, expiration has a meaning (see **status**, above left), while in advertising billing there is no notion of continuity (at least for this client). This makes putting the data in the same screen less straightforward than it may at first seem. Galicorp always consults its customer about this kind of crucial business issue, and creates a view or process that the specific customer finds comfortable and intuitive.

400,000 Work Orders and 24,000 customers on file

Rollups at the touch of a button

Reporting – Revenue Across Legacy Billing Systems

Corporations waste years of time, money and personnel implementing warehouses to see the big picture. Why not use Galicorp instead?

Financial results from 2 separate instances of Multipub (New York, TFP) and one of Admarc (Ad billing) on the same screen

This Year, Last Year, Variance in 15 seconds or less (the numbers are summed on the fly, NOT stored and retrieved)

Easy-to-read totals for the entire data set

Detail for this line item

View Revenue by Multipub Order Date - NOT Aging Date Form 003

Product Revenue Master

GO! 1 of 448 Export... 1

No Zeroes All Zeroes

Prod Group

TFP Ads No Ads TFP Ads

Year 2007 Min Rev 0 Min Subs 0

Current Issue Year Later Than 2006 Max Rev 0 Max Subs 0

Source	Product	Curryea	Shortdescription	Issues	Latest	Distrib	Prodgrp	Revenue	Subs	Revprev	Subsprev	Revdiff	Subsdiff
NY	AB	2007	AMERICAN BANKER	52	2008/04/14	PRINT	ABG	9848630	13206	9671857	12404	176773	802
NY	BB	2007	BOND BUYER	52	2008/04/14	PRINT	BBG	4998292	2302	5157192	2835	-158900	-533
TFP	RTN	2007	Routing & Transit Number File-Annual	12	2008/05/01	ELEC	RTE	4889812	583	4002682	543	887129	40
TFP	TGGWOPH	2007	TGGR Global - Internet, Ofcr Payments	12	2008/04/01	ELEC	TGE	2415853	498	1883017	416	532836	82
NY	BBO	2007	BOND BUYER ON LINE	52	2008/04/14	ELEC	BBG	2255074	1429	1830770	1330	424303	99
TFP	RB	2007	Redbook COMBO	12	2008/04/01	BOOK	RBB	2072232	1460	1022116	931	1050116	529
TFP	FACP	2007	FACFile Plus Annual Fee	12	2008/04/01	ELEC	OFAC	1942841	248	1570639	199	372202	49
NY	AO	2007	American Banker Online	52	2008/04/14	ELEC	ABG	1713212	684	1634363	501	78849	183
TFP	IBAN	2007	IBAN File by Accuity - Annual Fee	12	2008/05/01	ELEC	LUE	1615240	57	616945	36	998295	21
TFP	GWEL	2007	Global WatchList Annual Fee	12	2008/04/01	ELEC	GWLE	1525407	152	1489551	104	35856	48
TFP	DBEL	2007	Databank - Annual Fee	4	2008/05/01	ELEC	DBE	1506494	243	1491206	248	15288	-5
TFP	SSA	2007	SSA Order Number 0440-03-50851	12	2008/05/01	ELEC	GVMT	1472677	1	839408	1	633269	0
NY	GSR	2007	ASSET SECURITIZATION REPORT	48	2008/04/21	PRINT	OTH	1329200	5746	1406804	6517	77604	-771
TFP	SBA	2007	SBA - Fin Inst Data Replication	12	2008/05/01	ELEC	GVMT	1235802	1	225989	1	1009812	0
TFP	GPEL	2007	Global Payments File - Plus - Annual	12	2008/05/01	ELEC	GPFE	1213809	74	1060958	69	152851	5

Totals & Products

Order Detail

Admarc Related Revenue

Directories Tab

Conference Link

Total Subs

Previous

Difference

Total \$

\$74,944,164.58

\$67,229,315.21

\$ 7,714,849.37

Related	Product	Current Issue	Issues	Distrib
AA	1	2003/03/10	52	
AB	AMERICAN BANKER	2008/04/14	52	PRINT
ABPDF	AMERICAN BANKER PDF	2008/04/14	52	ELEC
ABTX	AMERICAN BANKER TEXAS	2007/09/17	52	ELEC
AO	American Banker Online	2008/04/14	52	ELEC
AS	AMERICAN BANKER ONLINE - SECTIONS	1998/04/13	52	
BW	BANKING WEEK	1999/06/28	52	

Revenue, Cancellations, Suspensions

Advertising revenue related to this product (can exist in the master list or in a tab, separately)

Other Products in the group (business unit)

Data Warehouse To Go

Your choice of cash or accrual per sub-system (generally, Galicorp recommends this not be made an option button on-screen, it makes sending people incorrect numbers too easy. But, again, the customer IS always right about these issues. If a button is requested, it can be provided).

© Galicorp LTD 2000-2017

CMS Report with **Finance** view selected

Possible views for
the result set

Date field to use if grouping by Day/Month/Quarter/Year (Filed is the default)

All the ways this report can be grouped/rolled up dynamically (**Case**, **Analyst** and **Year** pressed)

CMS Report with **Calls** view selected

Grouping/Roll up by
**Caller, Response Type,
Bought Date**

Commission Calculation for interns

Compound columns in result (2 pieces of data which are logically related – such as the **lastcallbiddate** column, which means ‘Bid Amount at the time of the last phone call’, as opposed to Last Call and Last Bid. Subtle but important difference.

Invoicing – Multi-Printer Invoice Pipeline

Admarc Invoice Entry + First Printing Screen Form 001

Invoice

Invoice Count17140

Export...

Job	Pub	Invoice	Advertiser	Agency	Adtype	Issue	Amount	Adsize	Qty	Clr	Sou	Pr
517128201	BB	119043001	U. S. Bank, N. A.	Fiduciary Communicatio	Legal Advert	2003/01/03	1413.72	<None>	2	BW	ADW	N
517128301	BB	119043002	U. S. Bank, N. A.	Fiduciary Communicatio	Legal Advert	2003/01/03	1269.73	<None>	2	BW	ADW	N
517037001	BB	119044001	National City Bank	W.F. Minnick & Associa	Legal Advert	2003/01/03	736.95	<None>	1	BW	ADW	N
517067401	BB	119039001	Mechanicville C S D	<None>	Legal Advert	2003/01/03	900.00	<None>	2	BW	ADW	N
517127201	BB	119040001	State Of Florida	<None>	Legal Advert	2003/01/03	770.00	<None>	2	BW	ADW	N
517127101	BB	119038001	Evensen Dodge, Inc.	<None>	Legal Advert	2003/01/03	1045.00	<None>	2	BW	ADW	N
517095801	BB	119061002	State Street Bk (lafayette)	Fiduciary Communicatio	Legal Advert	2003/01/02	1667.70	<None>	2	BW	ADW	N
517095701	BB	119061001	State Street Bk (lafayette)	Fiduciary Communicatio	Legal Advert	2003/01/02	1667.70	<None>	2	BW	ADW	N
517164801	BB	119060001	Commerce Bank N. A. Marlton	Fiduciary Communicatio	Legal Advert	2003/01/02	1900.26	<None>	2	BW	ADW	N
517096301	BB	119062001	U. S. Bank Trust N. A.	Fiduciary Communicatio	Legal Advert	2003/01/02	1322.09	<None>	2	BW	ADW	N

Print Output

Format Originals

AdmarcFinal1

Copies1

Printed<No Date>

Preview

Print This Set With This Format

Confirm These Invoices Printed Correctly

Print This Invoice

Format Copies

AdmarcFinal1 Remit

Copies0

Confirmed<No Date>

Confirm This Invoice

Criteria

Publication

Section

Advertiser

Ad Agency

AdType

Issue Start

Issue End

Invoice-Level Note

<None>

EditSaveCancel

Restrict Invoice List to Criteria

Format selection for printers 1 and 2. By customer request, printers are not selectable by user since they are special-purpose machines dedicated to this function and containing multi-colored paper

Sends Invoices down the pipeline to the Reprints screen, which is functionally identical but displays invoices that have already been printed and logged

Logged as printed

Note for a single invoice. Group notes are also an option.

Large-scale (100k+ per batch) invoicing made simple

Invoicing – Previewing Results

Previewing 17,140 Invoices in 3-12 seconds!

Admarc Invoice 3.9

File Edit Invoicing Advertisers and Agencies Collections Codes Queries Help

Admarc Invoice Entry - First Printing Screen Form 001

Invoice Invoice Count 17140 Report Designer - admarcfinal1.frx - Page 17140

Job	Pub	Invoice	Advertiser
517128201	BB	119043001	U. S. Bank, N. A.
517128	BB	119043001	U. S. Bank, N. A.
517037	BB	119043001	U. S. Bank, N. A.
517087	BB	119043001	U. S. Bank, N. A.
517127201	BB	119040001	State Of Florida
517127101	BB	119038001	Evensen Dodge, Inc.
517095801	BB	119061002	State Street Bk. (Lafayette)
517095701	BB	119061001	State Street Bk. (Lafayette)
517164801	BB	119060001	Commerce Bank N. A. Marion
517096301	BB	119062001	U. S. Bank Trust N. A.

Print Output

Format Originals: AdmarcFinal1

Format Copies: AdmarcFinal1 Remit

Copies: 1

Copies: 0

Printed: <No Date>

Confirmed: <No Date>

Preview

Print This Set With This Format

Confirm These Invoices Printed Correctly

Print This Invoice

Confirm This Invoice

THE BOND BUYER

Thomson Media
55 Broadway, 18th Floor
New York, NY 10001
(212) 883-8997

THOMSON

Bond Buyer Advertising Invoice

Customer: AD32261003

Issue Date: November 06, 2003

Invoice: 148237001

Please Remit To: Thomson Media
P.O. Box 71633
Chicago IL 60694-1633

Bill To: Mullen/L H C
Cindy Parker
P.O. Box 5627
Winston-salem, NC 27113.

Ship To: Wachovia Corporation

Description	Price
Bond Buyer	\$4,980.00
JR. PAGE, BW	
BASEBALL AD	

Ad Size: 1 x

Ad Type: Display Advertising

Ad Color: Black And White

Ad Number:

Page #: 7

PO Number:

Section:

Less 15% Agency Discount >>

\$744.00

Amount Enclosed:

Invoice: 148237001

Sub Total: \$4,216.00

Balance Due: \$4,216.00

Terms: Net 30

BILLING INFORMATION

Issues: will reflect charges from specific time period determined by user pay plan

Statements: will reflect detailed current activity and a summary of outstanding charges

Credit & Collection: (888) 971-0360

Tax ID: 82-0573550

Account: Thomson Media
Harris Bank Chicago IL

Account #: 169741.6

ABA: 071000288

Thomson Media is a subsidiary of The Thomson Corporation.

Please Remit To: Thomson Media
P.O. Box 71633
Chicago IL 60694-1633

Required for Credit Card Payment:

Name on Card:

Street:

City/State/Zip:

Phone:

CVV2: will be last 3 digits printed near the signature space on the back of your card. Personal Payment cards should be a separate card. CVV2 is not a separate card. It is printed on the back of the card.

Bar Code contains invoice number and amount for Bank Lockbox reconciliation without data entry (Harris Bank in this specific case)

Customer Copy

Dynamic Logos. Customer-driven, in this case they run by publication and business unit. Products/Publications are associated with logos, signatories, and signatures on a separate screen by an administrative user.

Check before you waste paper and time

Invoicing – Dynamic Letter-Based with Dunning Notice

Individual Subscriber Invoices with 1 Line Item Form 001

Single Line Invoice

Count146

Export...

Product	Ordernum	Subnumb	Lastname	Firstname	Firm	Effort	Firstissue	Lastissue	Printed
AB	3293745	218382	CONIGER	PETER	World Savings & Loan	1	2004/01/19	2005/01/10	2003/11/04
AB	3292854	2233421	MENDENHALL	JANET	Transportation Systems Int'l	1	2003/10/27	2004/05/03	2003/11/04
AB	3292850	2233415	MYERS	DOUG	First Bank & Trust Of Dallas	1	2003/10/27	2004/10/18	2003/11/04
AB	3293748	49688	CASULLI	JUDITH	Stroock & Stroock & Lavan	1	2004/04/05	2005/03/28	2003/11/04
AB	3293693	2233647	KAUFMAN	TODD	Waru Capital Corp	1	2003/11/03	2004/10/25	2003/11/04
AB	3292949	2018862	KALSCHNEUR	DENNIS	Answer Financial Corp	1	2003/12/01	2004/12/20	2003/11/04
AB	3293735	56907	BLANK	ALAN	Midwood Financial Svcs INC	1	2004/03/08	2005/02/28	2003/11/04
AB	3293007	2233493	LIBARIS	ALLEN	Wells Fargo Bank	1	2003/10/27	2004/10/18	2003/11/04
AB	3293949	2233679	MADERAZO	CHERYL	United Labor Bank	1	2003/11/03	2004/10/25	2003/11/04
AB	3293946	2233674	HASHIMOTO	CRAIG	Central Pacific Bank	1	2003/11/03	2004/10/25	2003/11/04
AB	3292849	2016154	MCCORMICK	KAREN	First Federal Savings & Loan	1	2003/11/03	2004/12/06	2003/11/04
AO	3292847	2010264	ADAMS	CHRIS	Royal Bank Of Scotland	1	2003/10/27	2004/10/18	2003/11/04
AB	3288964	2232256	MERCER	CHARLES	Financial Inst SVC	2	2003/10/06	2004/09/27	2003/11/04
AB	3289026	2232283	SCHUSS	BARRY	Premier Publications	2	2003/10/06	2004/09/27	2003/11/04
AB	3288990	2232549	CIABURRI	MICHAEL	Bank Of Southern Connecticut	2	2003/10/13	2004/10/04	2003/11/04
AB	3288969	2232264	AFRAGOLA	FREDERICK	Bank Of NEW Canaan	2	2003/10/06	2004/09/27	2003/11/04

Preview

Print This Set With This Format

Confirm These Invoices Printed Correctly

Print This Invoice

Preview This Invoice

Restrict Invoice List

Import Multipub Invoice And Update Orders

Product GroupABG

Invoice Note<None>

Firm

Printed11/04/2003 02:1

Format InvoicesMultipubSingle1

Copies1

EditSaveCancel

Intermediate Publication Form 001

Multipub Product

2 of 290

Export...

Prodcode	Multipubname	Starfishname
AA	AMERICAN BANKER ONLINE ARCHIVES	American Banker Online Archives
AB	American Banker / American Banke	American Banker / American Banke
ADB	ATM & DEBIT NEWS DATABOOK	ATM & DEBIT NEWS DATABOOK
AMN	ANNUITY MARKET NEWS	ANNUITY MARKET NEWS
AO	American Banker Online	American Banker Online
AS	AMERICAN BANKER ONLINE - SECTION	AMERICAN BANKER ONLINE - SECTION
ASD00	ASSET SECURITIZATION DIRECTORY 2	ASSET SECURITIZATION DIRECTORY 2
ASD00X	ASD 2000	ASD 2000
ASD01	ASD 2001	ASD 2001
ASD02	ASSET SECURITIZATION DIRECTORY 2	ASSET SECURITIZATION DIRECTORY 2

Basic Information

Text & Banner

Text / Effort

AB

American Banker / American Banker Online

Path and Logo

c:\galicorp\logos\ab.bmp

Sender's Signature, Name & Title

n:\TM\APPLICATIONS\SEMPICO\JOHNCREWE.BMP

John Crewe

Circulation Sales Director

GL Code

AMERICAN BANKER

THE FINANCIAL SERVICES DAILY

John Crewe

AddEditSaveCancelDelete

Intermediate Publication Form 001

Multipub Product Text

2 of 290

Export...

Prodcode	Multipubname	Starfishname
AA	AMERICAN BANKER ONLINE ARCHIVES	American Banker Online Archives
AB	American Banker / American Banke	American Banker / American Banke
ADB	ATM & DEBIT NEWS DATABOOK	ATM & DEBIT NEWS DATABOOK
AMN	ANNUITY MARKET NEWS	ANNUITY MARKET NEWS
AO	American Banker Online	American Banker Online
AS	AMERICAN BANKER ONLINE - SECTION	AMERICAN BANKER ONLINE - SECTION
ASD00	ASSET SECURITIZATION DIRECTORY 2	ASSET SECURITIZATION DIRECTORY 2
ASD00X	ASD 2000	ASD 2000
ASD01	ASD 2001	ASD 2001
ASD02	ASSET SECURITIZATION DIRECTORY 2	ASSET SECURITIZATION DIRECTORY 2

Basic Information

Text & Banner

Text / Effort

AB Letter 1

<None>

AB Letter 2

<None>

AB Letter 3

<None>

Description

AB Letter 1

Banner

<None>

Body Text

Thank you for subscribing to American Banker - The Financial Services Daily. We are confident that our coverage provides you and your associates with valuable information, keeping you well informed of developments in the financial services industry. From mergers and acquisitions to strategic marketing initiatives to high-tech ventures and small business banking,

Copy From Product >>

AddEditSaveCancelDelete

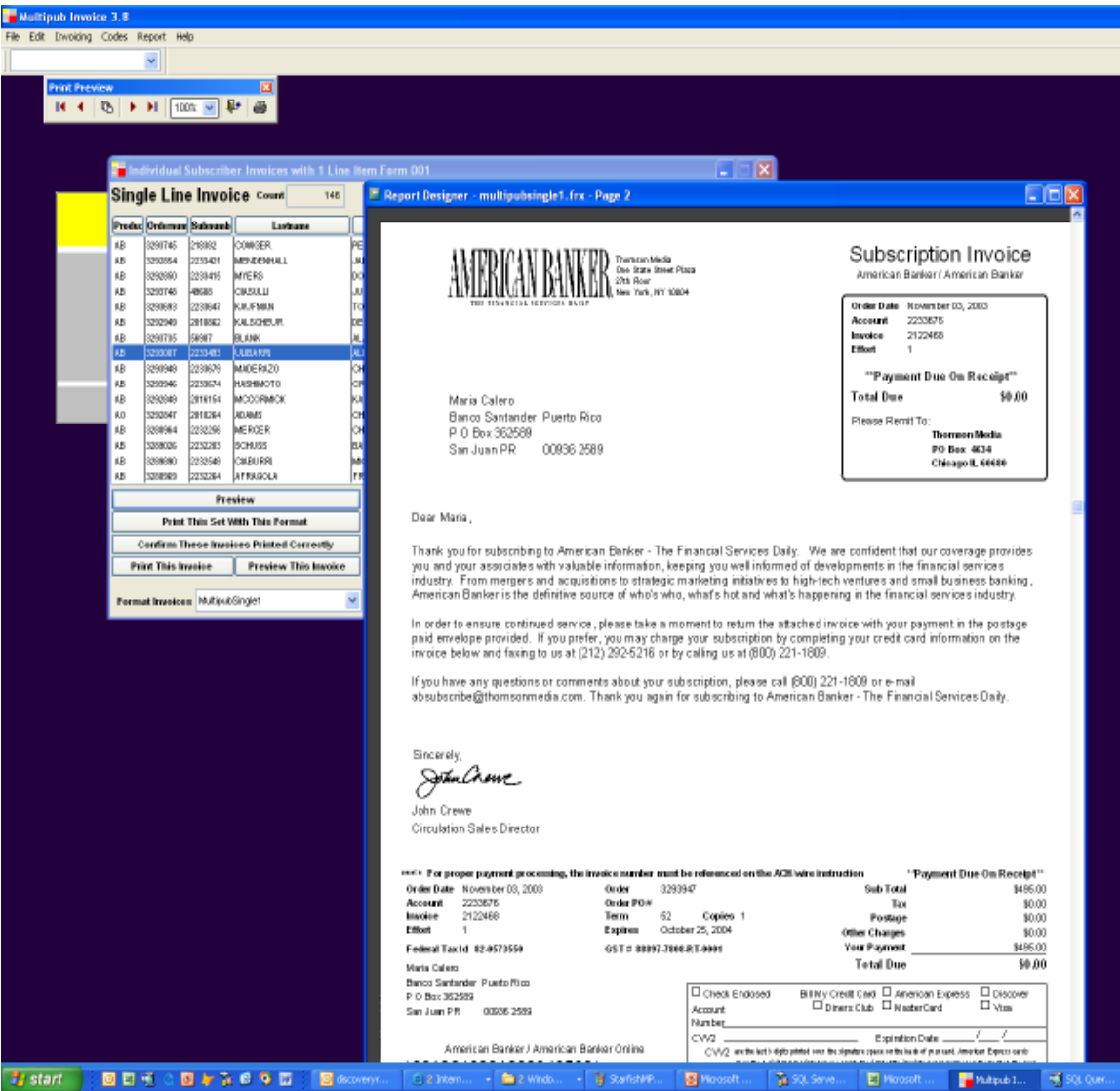
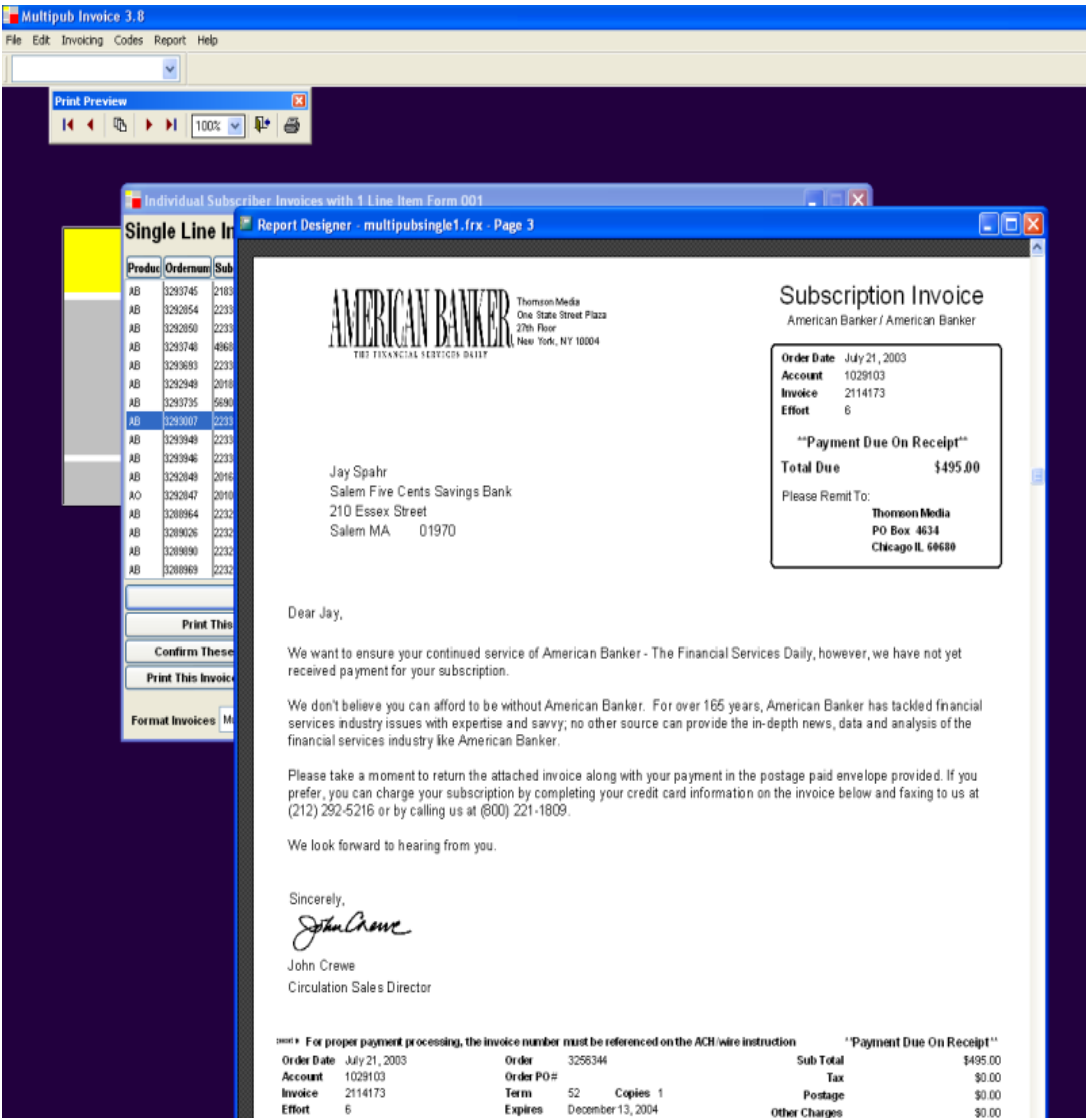
Letters, one form of subscription invoicing, are imported as rows from the legacy billing system, Multipub

Logos, signatures and names are associated with each product

Text for the letter is associated with each product. Note that the setup CAN be copied from another product, minimizing typing. The third step, in the 3rd tab (not shown) is to associate the text with an effort number, or level of dunning (i.e. effort 1 is 1st notice, effort 6 is the sixth, 18 weeks later, and might contain a paraphrase of ‘pay up, buddy, or else!’)

Multi-company, multi-product in a single batch

Invoicing – Dynamic Letter-Based with Dunning Notice - Preview



Two samples of the resulting letters

MS Word look-and-feel, but much faster than mail merge

Collections – Real-Time Aging

Full Aging Report in less than 20 seconds, built from transactions up

National Account Manager (Salesperson) for Moody's does not want collections people calling his hefty client and upsetting him, so in this case has substituted his own name as the A/P contact

Interactive Aging Based on Multipub's Data - Group Subscriptions Form 001

Multipub Group Aging

47 of 300

Export... 1

Product Contract Firm Contact Bill To Number

Add Clr

Incl

GO!

Firm	Contact	State	Coun	Totaldue	Currentdu	Over30	Over60	Over90	Over120	Billto
Concorde Group	MICHAEL LEVINSON	NY	<None>	438.07	0.00	0.00	0.00	0.00	438.07	1500355
M R Beal	KATRICE LITTLE -SIMO	NY	<None>	302.75	0.00	0.00	0.00	0.00	302.75	1466509
THE Green Point Savings Bank	MARGARET LESTER	NY	<None>	495.00	0.00	0.00	0.00	0.00	495.00	1876
Glens Falls National Bank	THOMAS L HOY	NY	<None>	895.00	0.00	0.00	0.00	0.00	895.00	2251
Next Estate Communications	ACCOUNTS PAYABLE	CA	<None>	525.00	0.00	0.00	0.00	0.00	525.00	1498037
Automated Financial Systems	JEANNE ANDERSON	PA	<None>	1790.00	0.00	0.00	0.00	0.00	1790.00	4006
Texas Dept OF Banking	ACCOUNTING	TX	<None>	5370.00	0.00	0.00	0.00	0.00	5370.00	4254
Shearman & Sterling	WESLEY TOM	NY	<None>	25970.00	0.00	0.00	0.00	0.00	25970.00	1500978
Bank OF NEW York	TOM MASTRO	NY	<None>	4475.00	0.00	0.00	0.00	0.00	4475.00	3888
Core Data Resources	TODD CLARK	TX	<None>	1001.31	0.00	0.00	0.00	0.00	1001.31	1468829
THE Bond Buyer	BILL BANEKY	NY	<None>	43866.38	0.00	0.00	0.00	0.00	43866.38	547
Moody's Investors Svcs	MELISSA HEMAN	NY	<None>	3704.84	0.00	0.00	0.00	0.00	3704.84	1006
U.S. Bank Com. Trust Services	ANGELA BECK	MN	<None>	9219.75	0.00	0.00	0.00	0.00	9219.75	1259187

St	Ordernum	Lastname	Firstname	Firm	Prod	Ln	Totalamt	Eff	Invoice	Orddt
01	3121716	FARRELL	DENNIS	Moody S	BB	1	1387.62	0	2105028	2003/04/14
01	3175600	FARRELL	DENNIS	Moody S	BBO	1	302.75	2	2107244	2003/05/13
01	3293826	DAMUTZ	TED	Moody's Investor Servi	BA	2	200.00	1	2122365	2003/10/31
01	3293826	DAMUTZ	TED	Moody's Investor Servi	BBO	1	1650.00	1	2122365	2003/10/31
01	3293827	KURTZ	KEN	Moody's Investor Svcs	BA	2	200.00	1	2122365	2003/10/31
01	3293827	KURTZ	KEN	Moody's Investor Svcs	BBO	1	1650.00	1	2122365	2003/10/31
01	3293828	SUSSMAN	GAIL	Moody's Investor Svcs	BA	2	200.00	1	2122365	2003/10/31
01	3293828	SUSSMAN	GAIL	Moody's Investor Svcs	BBO	1	1650.00	1	2122365	2003/10/31
01	3293829	WILLIS	HEATHER	Moody's Investors Svcs	BA	2	200.00	1	2122365	2003/10/31
01	3293829	WILLIS	HEATHER	Moody's Investors Svcs	BBO	1	1650.00	1	2122365	2003/10/31
01	3293830	BENTON	DOUG	Moody's Investors Svcs	BA	2	216.50	1	2122365	2003/10/31
01	3293830	BENTON	DOUG	Moody's Investors Svcs	BBO	1	1786.13	1	2122365	2003/10/31

A/P Contact Info

Phone: 2125537107
Fax:
1 STATE STREET PLAZA
27TH FLOOR
NEW YORK
NY
10004

All outstanding invoices by customer

Accounts Payable Contact Info

Who owes money? Find out in seconds and call them

Collections - Statements

Basically a combination of aging and invoicing. Included to show how seamlessly concepts in the Galicorp universe can be combined and recombined, and how recognizable most people find these layouts, even on first viewing.

Print Preview

Adma

6 of 1473

Export...

Statement This Advertiser

Publication

American Banker

Preview Statements This Pub

Print This Pub

Summary

No Detail

Name	Pub	Account	Totaldue	Currentdue	Over30	Over60	Over90	Over120	Over150	Over180
Mc Donald Computer Corporati	MIBG	9050005	75.00	0.00	0.00	0.00	0.00	0.00	0.00	75.00
Wlyatt, Tarrant & Combs	BB	33711005	880.00	0.00	0.00	0.00	0.00	0.00	0.00	880.00
Real Data Inc.	MIBG	89211006	150.00	0.00	0.00	0.00	0.00	0.00	0.00	150.00
Bank of Oklahoma, Tulsa	DIS	73430000								
World Net Capital Corporatio	MIBG	2001005								
Fidelity Information Service GAO Met	BTN	38000001								
Alphablox Corporation	DMR	62701004								
Xcel Energy	FCC	32031005								
Fiserv Securities, Inc.	USB	99440003								
Community Educators Credit U	CUJ	20031001								
Fiserv C S W, Inc.	NMN	56721000								
Fiserv C S W, Inc.	ON	56721000								
State Of Nevada Treas Office	BB	15100002								
Bankers Trust Company - Iowa	FCC	15430004								
Sundant Investment Managemen	USB	69670005								

Pub	Invoicedate	
BTN	02/01/2003	1231
BTN	03/01/2003	1256
BTN	04/01/2003	1285
BTN	05/16/2003	1317
BTN	06/17/2003	1350
BTN	07/23/2003	1382
BTN	08/19/2003	1403
BTN	09/01/2003	1435
BTN	10/01/2003	1467
FSM	01/01/2001	548
FSM	02/01/2002	853
FSM	03/01/2000	217
FSM	03/01/2001	608

Report Designer - admarcadvstatement.frx - Page 1

AMERICAN BANKER

Thomson Media
11 Penn Plaza, 17th Floor
New York, NY 10001
(212) 631-1414

THOMSON

American Banker Advertiser Statement

Customer: AD73651001

AIG
Accounts Payable
2919 Allen Parkway
L6-80
Houston, TX 77019

Current	Over 30	Over 60	Over 90	Over 120	Total Due
\$0.00	\$0.00	\$0.00	\$0.00	\$34,200.00	\$34,200.00

Outstanding Invoice Detail

Invoice	Invoice Date	Issue	Amount	Paid	Code	Outstanding
142897001	09/09/2003	09/09/2003	\$3,800.00	\$0.00	ADVS	\$3,800.00
142897002	09/09/2003	09/09/2003	\$3,800.00	\$0.00	ADVS	\$3,800.00
143629001	09/23/2003	09/23/2003	\$3,800.00	\$0.00	ADVS	\$3,800.00
143629002	09/23/2003	09/23/2003	\$3,800.00	\$0.00	ADVS	\$3,800.00
145321001	10/07/2003	10/07/2003	\$3,800.00	\$0.00	ADVS	\$3,800.00
145321002	10/07/2003	10/07/2003	\$3,800.00	\$0.00	ADVS	\$3,800.00
147013001	10/21/2003	10/21/2003	\$3,800.00	\$0.00	ADVS	\$3,800.00
147013002	10/21/2003	10/21/2003	\$3,800.00	\$0.00	ADVS	\$3,800.00
147942001	11/04/2003	11/04/2003	\$3,800.00	\$0.00	ADVS	\$3,800.00

Instant previewing of statements, in alphabetical order by advertiser. Statements to advertising agencies have **Advertiser** listed in invoice detail.

Or remind them on paper

Shipping Logistics – Product Distribution and Bundling

This client realized that shippers vary in efficiency and price according to: destination, weight, and batch size. This sub-system creates files destined to each shipper's PC (they did not allow direct connections when this screen was created)

Before this screen reduced it to seconds, this process took three to five man-days for a 2000-3000 order 'major release'

Major Release Shipping File Output Form 001

Count7 of 31

Import Ship File

Output Path\\webberii\fulfil\starfishtransfer\TFP\ne...

Subnum	Contact	Firm	Addr1	City	State	Zip	Coun	Copies	Deliv	Postissue	Prod	Ordernum
410847	Brad Hill	E-Z Money Check C	4654 Dodge St	Omaha	NE	68132	<None>	1	UPSR ?		AFDJ	8688050
423524	Mary Mills	Bank of Texas	5320 Bellaire	Bellaire	TX	77402	<None>	1	UPSR ?		ADTXS	8688036
211643	Clayton Forbes	Imperial Holly Corpor	8016 Highway 90A	Sugar Land	TX	77478	<None>	1	UPSR ?		ACHS	8688047
423531	Kathleen Miller	Austin Telco FCU	8929 Shoal Creek Blv	Austin	TX	78757	<None>	1	UPSR ?		KEYS	8688066
399661	Toni Nguyen	Wescom CU	123 S Marengo Ave	Pasadena	CA	91101	<None>	1	UPSR ?		KEYS	8688065
399661	Toni Nguyen	Wescom CU	123 S Marengo Ave	Pasadena	CA	91101	<None>	1	UPSR ?		KEYR	8688065
252510	Gail Davis	First State Bank	3 Main Street	Canisteo	NY	14823	<None>	1	web ?		326SV	8688087
423489	Linda Grimm	Humboldt Merchant S	2440 6th Street	Eureka	CA	95501	<None>	1	web ?		326SV	8688086
423150	Chris Schofield	Priority Funding	261 Main St	Northborough	MA	01532	<None>	1	ups2 ?		MLEL	8688089
423533	Victor Apa	Victor Apa & Associat	40 King Street W	Toronto	ON	M5H3Y2	CAN	1	UPSR ?		NAFS	8688068
423525	Dorothy Savarese	The Cape Cod Five	419 West Road	Orleans	MA	02653	<None>	2	UPSR ?		ADNES	8688037
423529	Lani Bodlovick	Nationwide Payment	400 US Route 1	Falmouth	ME	04105	<None>	1	UPSR ?		KEYS	8688053
423549	William Lewis	The Austin Co	12725 Morris Rd	Alpharetta	GA	30004	<None>	1	UPSR ?		AFDD6	8688107

DHL1Major20080519.txt	DHL Intl	1	UPS2Major20080519.txt	UPS2	10	B
PeruMajor20080519.txt	Peru	0	QuebecorMajor20080519.txt	Quebecor	1	B
ItalyMajor20080519.txt	Italy	0	PortCityMajor20080519.txt	Port City Press	1	B
CanadaMajor20080519.txt	Canada	1	WestMajor20080519.txt	West	6	B
FedExMajor20080519.txt	FedEx	0	POBoxMajor20080519.txt	Po Box Major	0	
\\webberii\fulfil\starfishtransfer\TFP\el	Electronic	3				

Create All Files Listed Above

Bundling is the practice of looking up quantity per box by product, and then creating 1 row in the output file for every box of product (the shipper requires this to print bar-coded labels)

Saves money shipping products

Browser Only – Web Clients – Galicorp Application Look and Feel

Galicorp recommends Citrix Metaframe to deploy its apps over the Web. It has become more affordable, and it is fast, reliable and secure. There is only a 10-15% performance degradation when comparing to internal network speeds, because Citrix servers remain within the customer’s firewall. This is basically unbeatable for deployment on the web if the customer expects data throughput consistent with internal benchmarks, but from any workstation worldwide without a VPN.

This is a PHP-HTML version of the Galicorp look and feel. Limitations of the web and the verbosity of HTML combine to make this a slower, less reliable alternative than Windows/Citrix, but since the interface is nearly identical, this extranet solution requires no re-training etc.

Merchant

AddEditSaveCancelDelete

GO!

13377 of 16701

Export...

Merchant Name or DBAPortfolioContact FirstContact LastZip CodesStates/CountriesLead Status

a^;b^;c^

Bank or BranchTax IdAnnual Vol Range (000)Rep NameBusiness TypeSearch In

00

AllMCCClassFree

Fullname	MCC	Firstname	YearVol	AvgTik
Christiansen And Associates		SANPETE WEST INC	441180.00	147.00
Christie Institute		SARA NELSON	460920.00	153.00
Christie, Robin			35625600.00	118.00
Christina Galaris		CHRISTINA GALARIS	465660.00	155.00
Christina K Lebovitz Phd		CHRISTINA LEBOVITZ	3778320.00	125.00
Christina Lowe			37407600.00	155.00
Christina Winters			409068.00	170.00
Christine		HOLLY VICKERS	38397600.00	127.00
Christine A. Sanchez, Amanda's Co		CHRISTINE ANN SANCHEZ	577488.00	240.00
Christine A.davis Entp.		CHRISTINA A.DAVIS	366168.00	122.00
Christine Ann Dahm		CHRISTINE ANN DAHM	45327600.00	151.00
Christine Beans Home Business Syste	COMPUTER NETWORK/INFORMATION SER	CHRISTINE BEANS	366084.00	122.00
Christine Bryant		BRYANT	327648.00	109.00
Christine Carrizoza			39615600.00	165.00
Christine Faes			282684.00	94.00

firstprev 15

%20406080%

next 15last

Basic Info

Contact

Notes

Prospect Pipeline

Rates & Pricing

Terminal

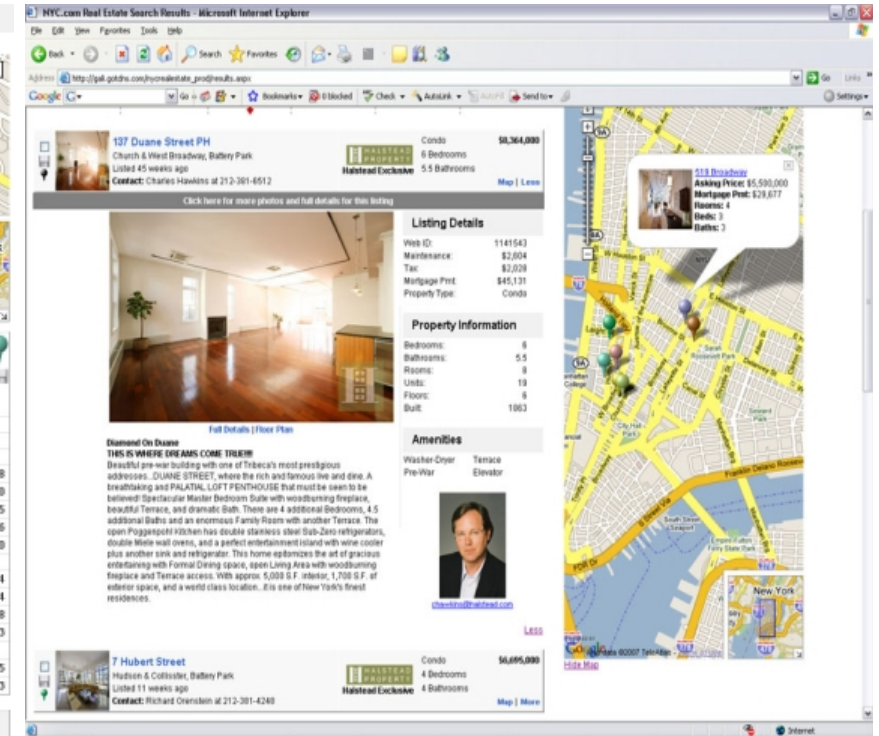
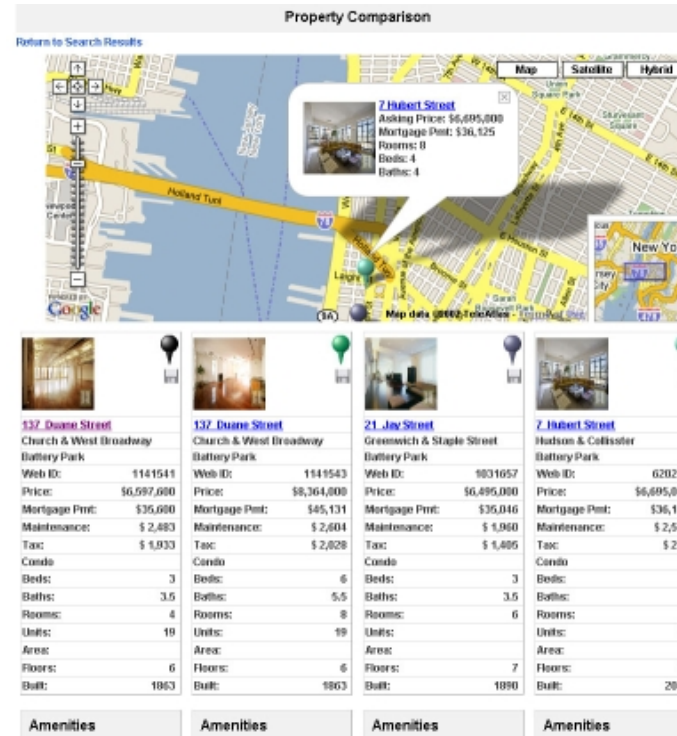
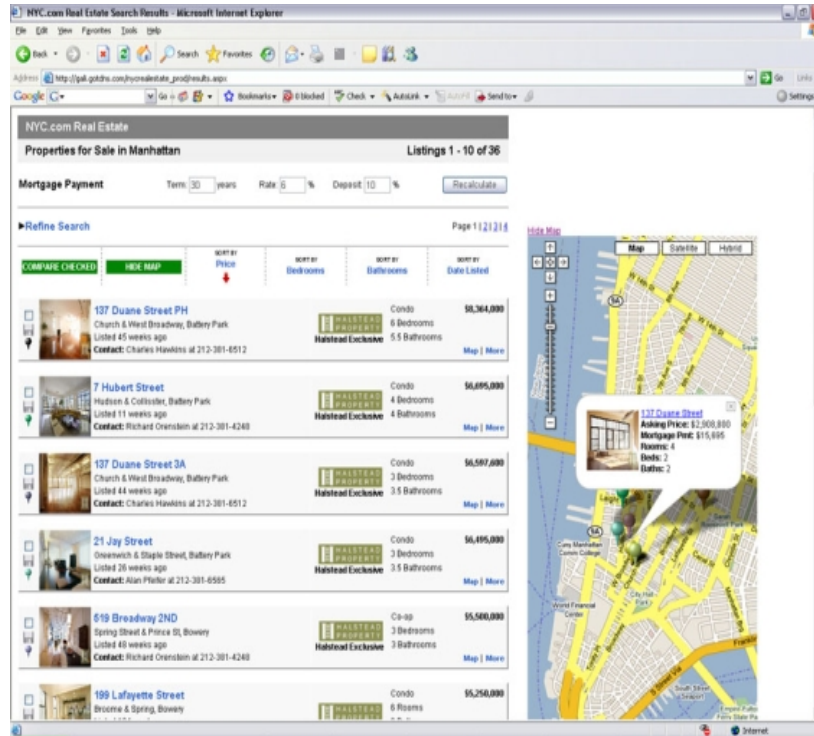
Signing

Correspondence Log

There will not be a scroll-bar

Available on every web computer on the planet

Browser Only – Web Clients – Classic Web App



Brings function-packed concepts to classic web sites